

Media Release

FOR IMMEDIATE RELEASE



St. Catharines, ON (July 6, 2026) – Residential home sales activity recorded through the MLS® for the Niagara Association of REALTORS® (NAR) totaled 615 units in June 2026, compared to 585 in June 2025.

In June, the Niagara Association of REALTORS® listed 1591 residential properties compared to 1724 in June 2025. The average days it took to sell a home in June 2026 was 45 days, a 2.3 % increase from June 2025.

"We are seeing a very encouraging and steady upward build in activity as we progress through 2026," said Johnny MacDonald, Chair of the Niagara Association of REALTORS®. "Month-over-month, our number of sales grew by a solid 6.4% from May, and new inventory has continued to flow smoothly into the market, ticking up by 0.9%. This consistent growth demonstrates that buyers are finding their footing and taking advantage of the options available to them. Our regional sales-to-listings ratio has improved to approximately 38.7% this month—up from 36% in May—showing that while Niagara remains an excellent environment for buyers, the market is steadily finding a healthy, active rhythm as the year unfolds."

Johnny also noted how macroeconomic factors are helping inject predictability into local real estate decisions: "The Bank of Canada's announcement on June 10th to hold the target for the overnight rate steady confirmed a welcome sense of continuity to the financial landscape. With interest rates remaining stable, both buyers and sellers can make plans with much higher confidence. Because real estate dynamics vary across different towns and neighborhoods, working with a local Niagara REALTOR® remains the best way to leverage these current trends to your advantage."

The MLS® Home Price Index (HPI) tracks price trends far more accurately than is possible using average or median price measures. The overall MLS® HPI composite benchmark price for the Niagara Region was \$ 571,300 in June 2026. This was a 6.5% decrease from June 2025.

The characteristics of the HPI composite benchmark is a home between the ages of 51 to 99 with three bedrooms and two bathrooms. A full list can be found in the accompanying chart.

About The Niagara Association of REALTORS®

The Niagara Association of REALTORS® represents over 1,500 REALTORS® serving the communities of Fort Erie, Pelham, Lincoln, Niagara Falls, Niagara-on-the-Lake, Port Colborne/Wainfleet, St Catharines, Thorold, and Welland.

Disclaimer:

Days on Market (DOM) reflects the number of days a property has been actively listed on the MLS® in its current listing period. It does not include Cumulative Days on Market (CDOM), which account for prior listings of the same property that may have been cancelled, expired, or re-listed. As such, DOM may not represent the total time a property has been publicly available for sale. Please also note that HPI data have been revised historically back to January 2005 as a result of the Annual Review.

YEAR TO YEAR TOTAL NUMBER OF SALES & HPI BENCHMARK PRICE

(Composite Home), and Average Days on Market Comparison
June 2025 and June 2026 in all Jurisdictions of the NAR.

Residential Only	June 2025	June 2026	% Change
Number of Sales	585	615	5.1%
HPI Benchmark Price	\$610,700	\$571,300	-6.5%
Average Days on Market	44	45	2.3%
Number of New Listings	1724	1591	-7.7%

	NEW LISTINGS		NUMBER OF SALES		HPI BENCHMARK PRICE		AVG DAYS ON MARKET	
Areas	June 2025	June 2026	June 2025	June 2026	June 2025	June 2026	June 2025	June 2026
Fort Erie	149	182	56	71	\$526,500	\$489,000	58	59
Grimsby	123	107	39	35	\$725,400	\$674,400	32	42
Lincoln	82	77	40	31	\$721,300	\$668,000	32	39
Niagara Falls	337	279	98	93	\$607,600	\$562,300	41	38
Niagara-on-the-Lake	114	117	21	38	\$918,000	\$866,300	76	46
Pelham	69	60	30	35	\$792,900	\$754,200	45	32
Port Colborne/Wainfleet	95	104	46	42	\$505,400	\$467,200	49	58
St. Catharines	394	388	142	149	\$555,800	\$522,900	34	31
Thorold	106	88	33	32	\$620,800	\$573,300	29	38
Welland	232	157	65	79	\$526,300	\$495,700	38	46
West Lincoln	23	32	15	10	\$692,400	\$684,300	45	66
Niagara Totals	1724	1591	585	615	\$610,700	\$571,300	44	45

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MONTH TO MONTH TOTAL NUMBER OF SALES, HPI BENCHMARK PRICE

(Composite Home), and Average Days on Market Comparison
May 2026 and June 2026 in all Jurisdictions of the NAR.

Residential Only	May 2026	June 2026	% Change
Number of Sales	578	615	6.4%
HPI Benchmark Price	\$575,300	\$571,300	-0.7%
Average Days on Market	41	45	9.8%
Number of New Listings	1577	1591	0.9%

OF NEW LISTINGS

NUMBER OF SALES

HPI BENCHMARK PRICE

AVG DAYS ON MARKET

Areas	May 2026	June 2026	May 2026	June 2026	May 2026	June 2026	May 2026	June 2026
Fort Erie	156	182	58	71	\$492,200	\$489,000	52	59
Grimsby	100	107	32	35	\$679,500	\$674,400	29	42
Lincoln	95	77	32	31	\$671,900	\$668,000	35	39
Niagara Falls	280	279	88	93	\$562,900	\$562,300	40	38
Niagara-on-the-Lake	109	117	41	38	\$861,300	\$866,300	51	46
Pelham	63	60	24	35	\$765,200	\$754,200	38	32
Port Colborne/Wainfleet	93	104	30	42	\$474,100	\$467,200	41	58
St. Catharines	385	388	165	149	\$527,500	\$522,900	36	31
Thorold	102	88	30	32	\$578,200	\$573,300	43	38
Welland	176	157	64	79	\$503,200	\$495,700	39	46
West Lincoln	18	32	14	10	\$680,900	\$684,300	47	66
Niagara Totals	1577	1591	578	615	\$575,300	\$571,300	41	45

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HPI BENCHMARK HOME COMPOSITE

DISCLAIMER

The Residential Market Report includes listings for both Residential Freehold and Residential Condo & Other property types. (Excluding multifamily, land or farm properties.)

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Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

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