

Media Release

FOR IMMEDIATE RELEASE



St. Catharines, ON (January 6th, 2026) – Residential home sales activity recorded through the MLS® for the Niagara Association of REALTORS® (NAR) totaled 332 units in December 2025, compared to 446 in November 2025.

In December, the Niagara Association of REALTORS® listed 482 residential properties compared to 1050 in November 2025. The average days it took to sell a home in December 2025 was 61 days, a 22 % increase from November 2025.

“December’s market activity reflects an anticipated, seasonal transition as we head into what we anticipate will be a dynamic 2026 for the Niagara Region,” said Stefani Konidis, Chair, Niagara Association of REALTORS®.

“While we saw the typical year-end dip in new listings, the steady HPI benchmark price of \$575,200 demonstrates the underlying strength and lasting value of homeownership in our communities,” added Stefani.

“As we enter the new year, the increase in days on market provides a window of opportunity for buyers to move with confidence, supported by the localized expertise that only a Niagara REALTOR® can provide,” said Stefani.

As always, obtaining the guidance and support of a local Niagara REALTOR® is the best solution to navigating our ever-changing and sometimes complicated real estate market.

The MLS® Home Price Index (HPI) tracks price trends far more accurately than is possible using average or median price measures. The overall MLS® HPI composite benchmark price for the Niagara Region was \$575,200 in December 2025. This was a 1.3% decrease from November 2025.

The characteristics of the HPI composite benchmark is a home between the ages of 51 to 99 with three bedrooms and two bathrooms. A full list can be found in the accompanying chart.

About The Niagara Association of REALTORS®

The Niagara Association of REALTORS® represents over 1,500 REALTORS® serving the communities of Fort Erie, Fonthill/Pelham, Lincoln, Niagara Falls, Niagara-on-the-Lake, Port Colborne/Wainfleet, St Catharines, Thorold, and Welland.

Disclaimer:

Days on Market (DOM) reflects the number of days a property has been actively listed on the MLS® in its current listing period. It does not include Cumulative Days on Market (CDOM), which account for prior listings of the same property that may have been cancelled, expired, or re-listed. As such, DOM may not represent the total time a property has been publicly available for sale. Please also note that HPI data have been revised historically back to January 2005 as a result of the Annual Review.

TOTAL NUMBER OF SALES, HPI BENCHMARK PRICE

(Composite Home), and Average Days on Market Comparison
 November 2025 and December 2025 in all Jurisdictions of the NAR.

Residential Only		November 2025	December 2025	% Change
Number of Sales		446	332	-25.6%
HPI Benchmark Price		\$ 583,000	\$ 575,200	-1.3%
Average Days on Market		50	61	22.0%
Number of New Listings		1050	482	-54.1%

	NEW LISTINGS		NUMBER OF SALES		HPI BENCHMARK PRICE		AVG DAYS ON MARKET	
Areas	November 2025	December 2025	November 2025	December 2025	November 2025	December 2025	November 2025	December 2025
Fort Erie	118	46	42	28	\$ 511,600	\$ 498,100	59	87
Grimsby	64	23	32	17	\$ 690,300	\$ 687,500	43	46
Lincoln	58	21	28	17	\$ 695,700	\$ 687,300	45	51
Niagara Falls	173	113	75	55	\$ 570,800	\$ 563,900	45	51
Niagara-on-the-Lake	48	23	29	18	\$ 873,000	\$ 863,500	58	120
Pelham	34	10	18	12	\$ 761,300	\$ 746,000	59	63
Port Colborne/Wainfleet	42	20	16	20	\$ 492,100	\$ 478,300	72	72
St. Catharines	283	103	131	92	\$ 527,200	\$ 523,400	44	44
Thorold	93	41	21	14	\$ 599,600	\$ 587,800	42	48
Welland	117	76	50	51	\$ 503,500	\$ 493,100	51	51
West Lincoln	20	6	4	8	\$ 665,800	\$ 675,900	34	36
Niagara Totals	1050	482	446	332	\$ 583,000	\$ 575,200	50	61

DISCLAIMER: Please note that the data reflected in this December 2025 Market Report may differ from what was published in the November 2025 Market Report due to updates made to the PropTx MLS® System. Days on Market (DOM) reflects the number of days a property has been actively listed on the MLS® in its current listing period. It does not include Cumulative Days on Market (CDOM), which account for prior listings of the same property that may have been cancelled, expired, or re-listed. As such, DOM may not represent the total time a property has been publicly available for sale. Please also note that HPI data have been revised historically back to January 2005 as a result of the Annual Review.

HPI BENCHMARK HOME COMPOSITE

DISCLAIMER

The Residential Market Report includes listings for both Residential Freehold and Residential Condo & Other property types. (Excluding multifamily, land or farm properties.)

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Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1283
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

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