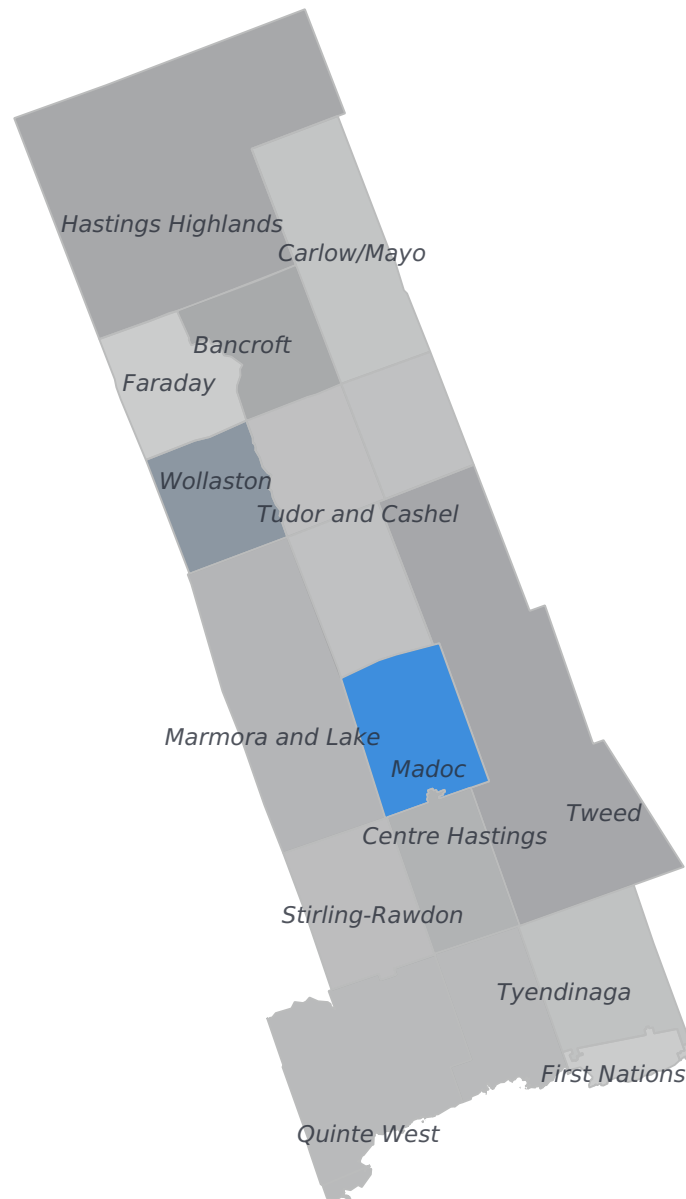


REGIONAL HOUSING MARKET REPORT



CLAR
Central Lakes Association of REALTORS®

HASTINGS – September 2025



September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	168	\$93,928,999	\$559,101	\$529,979	429	924	96%	49
Detached	147	\$83,159,943	\$565,714	\$539,000	378	811	96%	49
Semi-Detached	0				6	13		
Condo Townhouse	2	\$1,179,999	\$590,000	\$590,000	10	19	100%	61
Condo Apartment	6	\$2,164,500	\$360,750	\$347,500	10	24	96%	54
Link	0				0	0		
Att/Row/Townhouse	13	\$7,424,557	\$571,120	\$534,957	25	57	97%	48
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	1,610	\$886,222,610	\$550,449	\$523,000	3,687	97%	42
Detached	1,392	\$785,738,773	\$564,468	\$530,000	3,239	97%	41
Semi-Detached	23	\$10,110,550	\$439,589	\$425,000	49	98%	32
Condo Townhouse	41	\$16,886,099	\$411,856	\$360,000	88	97%	42
Condo Apartment	54	\$19,624,520	\$363,417	\$372,450	105	98%	55
Link	0				0		
Att/Row/Townhouse	100	\$53,862,668	\$538,627	\$532,450	206	99%	50
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	3	\$1,910,000	\$636,667	\$760,000	11	45	97%	39
Detached	3	\$1,910,000	\$636,667	\$760,000	11	44	97%	39
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	1		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	36	\$18,310,500	\$508,625	\$466,000	118	96%	51
Detached	36	\$18,310,500	\$508,625	\$466,000	117	96%	51
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				1		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	60	\$34,737,494	\$578,958	\$552,500	162	296	97%	45
Detached	48	\$27,990,195	\$583,129	\$561,000	128	220	97%	43
Semi-Detached	0				2	3		
Condo Townhouse	2	\$1,179,999	\$590,000	\$590,000	9	16	100%	61
Condo Apartment	3	\$1,149,500	\$383,167	\$425,000	9	20	97%	55
Link	0				0	0		
Att/Row/Townhouse	7	\$4,417,800	\$631,114	\$582,900	14	37	96%	48
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	577	\$313,196,092	\$542,801	\$525,000	1,266	98%	36
Detached	436	\$247,043,436	\$566,613	\$536,000	966	98%	33
Semi-Detached	9	\$4,380,900	\$486,767	\$560,000	19	99%	28
Condo Townhouse	37	\$15,330,099	\$414,327	\$360,000	74	97%	41
Condo Apartment	30	\$10,640,400	\$354,680	\$298,000	76	97%	55
Link	0				0		
Att/Row/Townhouse	65	\$35,801,257	\$550,789	\$540,000	131	98%	45
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				3	11		
Detached	0				3	11		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	8	\$3,672,000	\$459,000	\$420,000	19	94%	118
Detached	8	\$3,672,000	\$459,000	\$420,000	19	94%	118
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	6	\$2,392,300	\$398,717	\$422,500	12	34	95%	95
Detached	6	\$2,392,300	\$398,717	\$422,500	12	32	95%	95
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	2		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	58	\$31,772,100	\$547,795	\$497,500	137	98%	58
Detached	52	\$28,830,100	\$554,425	\$497,500	129	98%	56
Semi-Detached	2	\$1,015,000	\$507,500	\$507,500	3	97%	18
Condo Townhouse	1	\$345,000	\$345,000	\$345,000	1	96%	15
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	3	\$1,582,000	\$527,333	\$535,000	4	99%	139
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				4	14		
Detached	0				3	13		
Semi-Detached	0				1	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	12	\$4,499,000	\$374,917	\$362,500	43	98%	42
Detached	12	\$4,499,000	\$374,917	\$362,500	40	98%	42
Semi-Detached	0				3		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	4	\$2,130,000	\$532,500	\$560,000	8	14	93%	77
Detached	4	\$2,130,000	\$532,500	\$560,000	8	14	93%	77
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	32	\$18,275,000	\$571,094	\$486,500	59	96%	47
Detached	32	\$18,275,000	\$571,094	\$486,500	59	96%	47
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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Hastings Highlands

September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	11	\$7,317,000	\$665,182	\$610,000	17	52	94%	58
Detached	11	\$7,317,000	\$665,182	\$610,000	17	52	94%	58
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	70	\$41,164,600	\$588,066	\$539,500	162	95%	58
Detached	70	\$41,164,600	\$588,066	\$539,500	162	95%	58
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	0				3	12		
Detached	0				3	12		
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	9	\$4,531,500	\$503,500	\$420,000	33	94%	43
Detached	9	\$4,531,500	\$503,500	\$420,000	33	94%	43
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$1,097,000	\$548,500	\$548,500	14	26	98%	43
Detached	2	\$1,097,000	\$548,500	\$548,500	14	25	98%	43
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	1		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	31	\$17,027,999	\$549,290	\$550,000	80	97%	55
Detached	30	\$16,772,999	\$559,100	\$550,000	78	97%	56
Semi-Detached	1	\$255,000	\$255,000	\$255,000	1	98%	32
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				1		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	9	\$3,980,000	\$442,222	\$325,000	18	42	94%	49
Detached	9	\$3,980,000	\$442,222	\$325,000	18	41	94%	49
Semi-Detached	0				0	1		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	67	\$32,105,818	\$479,191	\$420,000	164	95%	60
Detached	67	\$32,105,818	\$479,191	\$420,000	163	95%	60
Semi-Detached	0				1		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	48	\$26,221,006	\$546,271	\$527,479	109	236	97%	46
Detached	41	\$23,039,149	\$561,930	\$550,000	99	212	97%	45
Semi-Detached	0				1	6		
Condo Townhouse	0				1	3		
Condo Apartment	2	\$695,000	\$347,500	\$347,500	1	2	94%	66
Link	0				0	0		
Att/Row/Townhouse	5	\$2,486,857	\$497,371	\$510,000	7	13	99%	45
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	514	\$291,596,620	\$567,309	\$530,000	1,122	98%	38
Detached	452	\$264,228,339	\$584,576	\$550,000	1,011	98%	36
Semi-Detached	11	\$4,459,650	\$405,423	\$385,000	18	97%	38
Condo Townhouse	3	\$1,211,000	\$403,667	\$445,000	13	96%	74
Condo Apartment	22	\$8,349,120	\$379,505	\$384,565	25	99%	55
Link	0				0		
Att/Row/Townhouse	26	\$13,348,511	\$513,404	\$512,450	55	99%	52
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$2,906,800	\$581,360	\$599,900	18	37	97%	57
Detached	4	\$2,386,900	\$596,725	\$612,450	15	34	96%	55
Semi-Detached	0				2	2		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	1	\$519,900	\$519,900	\$519,900	1	1	98%	62
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	51	\$28,476,282	\$558,358	\$540,000	124	97%	37
Detached	45	\$25,345,382	\$563,231	\$560,000	108	97%	34
Semi-Detached	0				4		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	6	\$3,130,900	\$521,817	\$520,950	12	98%	59
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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2. New listings entered into the TRREB MLS® System between the first and last day of the month/period being reported.
3. Active listings at the end of the last day of the month/period being reported.
4. Ratio of the average selling price to the average listing price for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
5. Average number of days on the market for firm transactions entered into the TRREB MLS® System between the first and last day of the month/period being reported.
6. Past monthly and year-to-date figures are revised on a monthly basis.

September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	1	\$810,000	\$810,000	\$810,000	2	10	95%	103
Detached	1	\$810,000	\$810,000	\$810,000	2	10	95%	103
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	11	\$5,074,500	\$461,318	\$345,000	26	94%	87
Detached	11	\$5,074,500	\$461,318	\$345,000	26	94%	87
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	12	\$5,459,899	\$454,992	\$425,000	33	60	95%	46
Detached	11	\$5,139,899	\$467,264	\$450,000	30	56	95%	47
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	1	\$320,000	\$320,000	\$320,000	0	1	97%	26
Link	0				0	0		
Att/Row/Townhouse	0				3	3		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	82	\$43,793,499	\$534,067	\$502,500	207	97%	50
Detached	80	\$43,158,499	\$539,481	\$512,500	201	97%	50
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	2	\$635,000	\$317,500	\$317,500	3	98%	52
Link	0				0		
Att/Row/Townhouse	0				3		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	5	\$3,652,500	\$730,500	\$670,000	12	23	94%	50
Detached	5	\$3,652,500	\$730,500	\$670,000	12	23	94%	50
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	37	\$24,415,700	\$659,884	\$615,000	98	96%	39
Detached	37	\$24,415,700	\$659,884	\$615,000	98	96%	39
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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September 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Active Listings	Avg. SPLP	Avg. LDOM
All Home Types	2	\$1,315,000	\$657,500	\$657,500	3	12	96%	45
Detached	2	\$1,315,000	\$657,500	\$657,500	3	12	96%	45
Semi-Detached	0				0	0		
Condo Townhouse	0				0	0		
Condo Apartment	0				0	0		
Link	0				0	0		
Att/Row/Townhouse	0				0	0		
Co-Op Apartment	0				0	0		
Detached Condo	0				0	0		
Co-Ownership Apartment	0				0	0		

Year-to-Date 2025

	Sales	Dollar Volume	Average Price	Median Price	New Listings	Avg. SPLP	Avg. LDOM
All Home Types	15	\$8,311,400	\$554,093	\$385,000	29	95%	74
Detached	15	\$8,311,400	\$554,093	\$385,000	29	95%	74
Semi-Detached	0				0		
Condo Townhouse	0				0		
Condo Apartment	0				0		
Link	0				0		
Att/Row/Townhouse	0				0		
Co-Op Apartment	0				0		
Detached Condo	0				0		
Co-Ownership Apartment	0				0		

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