MASSACHUSETTS ASSOCIATION OF REALTORS®

Monthly Indicators

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

August 2026

U.S. existing-home sales edged down 1.7% from the previous month to a seasonally adjusted annual rate of 4.06 million units, according to the National Association of REALTORS® (NAR). Regionally, sales increased in the Northeast, held steady in the West, and declined in the Midwest and South. On a year-over-year basis, sales rose in the Midwest and West while remaining flat in the Northeast and South.

New Listings were up 17.2 percent for single-family homes and 17.1 percent for condominium properties. Closed Sales decreased 0.2 percent for single-family homes and 6.1 percent for condominium properties.

The Median Sales Price was up 2.2 percent to $695,000 for single-family homes and 3.7 percent to $565,000 for condominium properties. Months Supply of Inventory remained relatively the same as last year for both property types.

Nationally, the median existing-home sales price climbed to $431,400, as inventory remained at a 4.6-month supply at the current sales pace, NAR reported. Year-to-date sales are up 2.4%, reflecting stable demand even amid elevated mortgage rates. Homes are sitting on the market longer and fewer buyers are bidding above asking price compared to a year earlier, though local market conditions vary widely.

Quick Facts

Closed Sales

4,052	**1,554**
Single-Family Only	Condominium Only
- 0.2%	**- 6.1%**
Year-Over-Year Change	Year-Over-Year Change

Median Sales Price

$695,000	**$565,000**
Single-Family Only	Condominium Only
+ 2.2%	**+ 3.7%**
Year-Over-Year Change	Year-Over-Year Change

Homes for Sale

8,130	**4,451**
Single-Family Only	Condominium Only
- 1.1%	**+ 2.1%**
Year-Over-Year Change	Year-Over-Year Change

New Listings

4,535	**1,826**
Single-Family Only	Condominium Only
+ 17.2%	**+ 17.1%**
Year-Over-Year Change	Year-Over-Year Change

Single-Family Market Overview

Key market metrics for the current month and year-to-date figures for **Single-Family Homes Only**.

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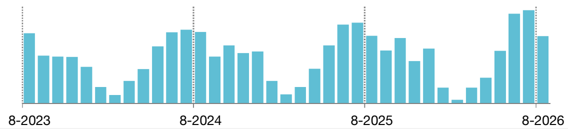
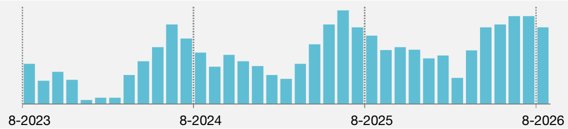
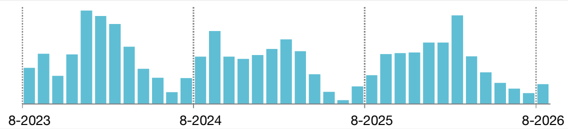
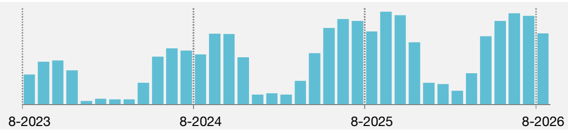
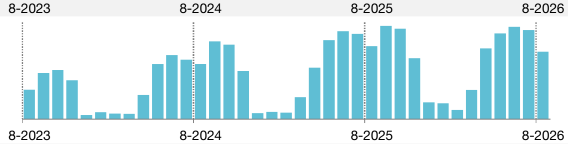
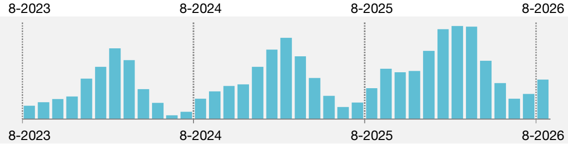
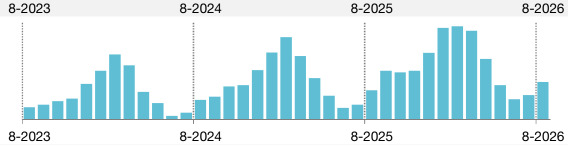
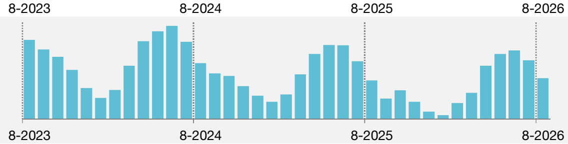
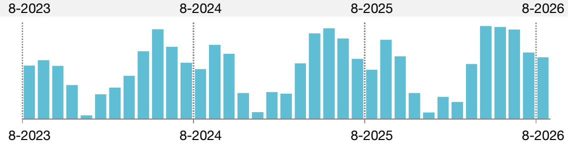
Key Metrics	Historical Sparkbars	8-2025	8-2026	+ / –	YTD 2025	YTD 2026	+ / –
Closed Sales		4,059	**4,052**	- 0.2%	26,342	**26,203**	- 0.5%
Median Sales Price		$680,000	**$695,000**	+ 2.2%	$675,000	**$686,000**	+ 1.6%
Affordability Index		46	**45**	- 2.2%	46	**45**	- 2.2%
Homes for Sale		8,221	**8,130**	- 1.1%	--	**--**	--
Months Supply		2.4	**2.4**	- 3.0%	--	**--**	--
Final Days on Market		34	**37**	+ 8.8%	36	**39**	+ 8.3%
Cumulative Days on Market		37	**40**	+ 8.1%	39	**43**	+ 10.3%
Pct. of Orig. Price Received		99.3%	**99.5%**	+ 0.2%	100.3%	**99.9%**	- 0.4%
New Listings		3,871	**4,535**	+ 17.2%	35,267	**36,502**	+ 3.5%

Condominium Market Overview

Key market metrics for the current month and year-to-date figures for **Condominium Properties Only**.

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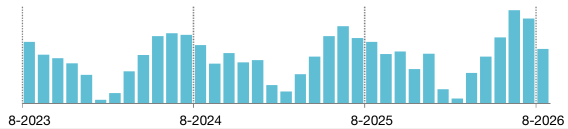
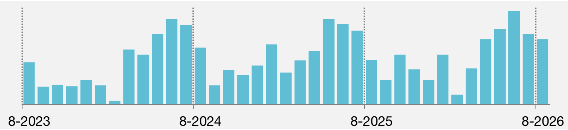
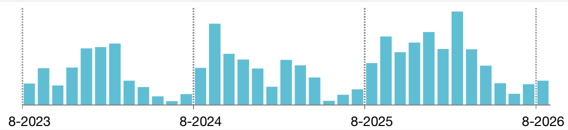
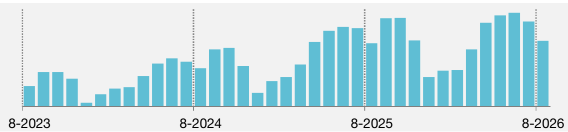
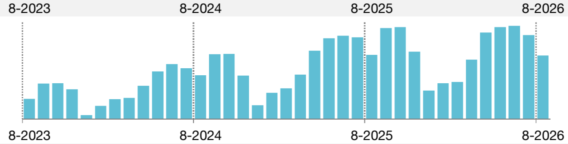
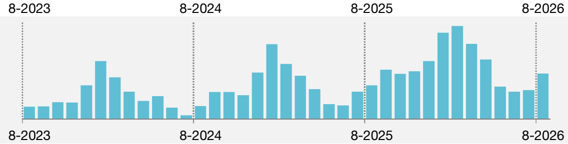
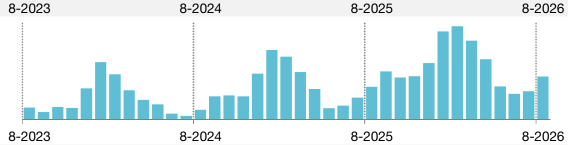
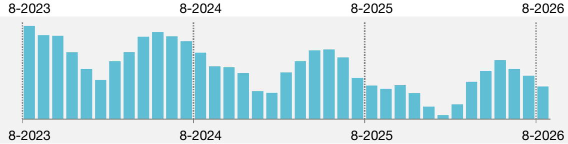
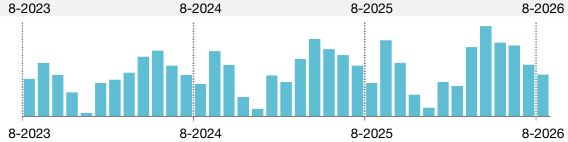
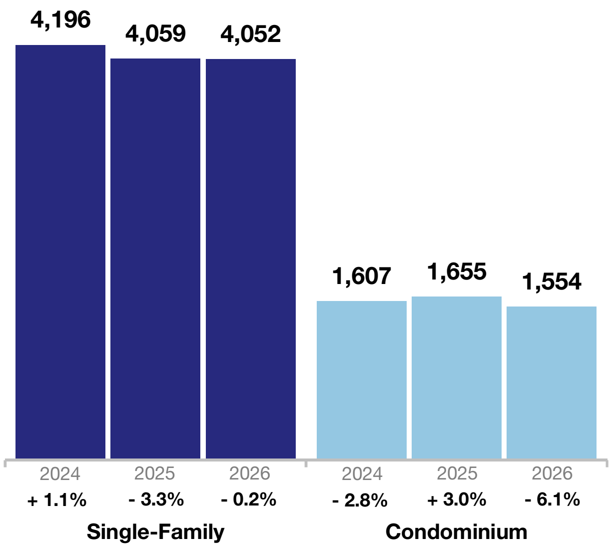
Key Metrics	Historical Sparkbars	8-2025	8-2026	+ / –	YTD 2025	YTD 2026	+ / –
Closed Sales		1,655	**1,554**	- 6.1%	11,634	**11,871**	+ 2.0%
Median Sales Price		$545,000	**$565,000**	+ 3.7%	$560,000	**$564,950**	+ 0.9%
Affordability Index		57	**55**	- 3.5%	56	**55**	- 1.8%
Homes for Sale		4,358	**4,451**	+ 2.1%	--	**--**	--
Months Supply		3.0	**3.0**	0.0%	--	**--**	--
Final Days on Market		41	**45**	+ 9.8%	40	**46**	+ 15.0%
Cumulative Days on Market		44	**48**	+ 9.1%	44	**50**	+ 13.6%
Pct. of Orig. Price Received		98.1%	**98.0%**	- 0.1%	99.1%	**98.4%**	- 0.7%
New Listings		1,559	**1,826**	+ 17.1%	17,216	**18,432**	+ 7.1%

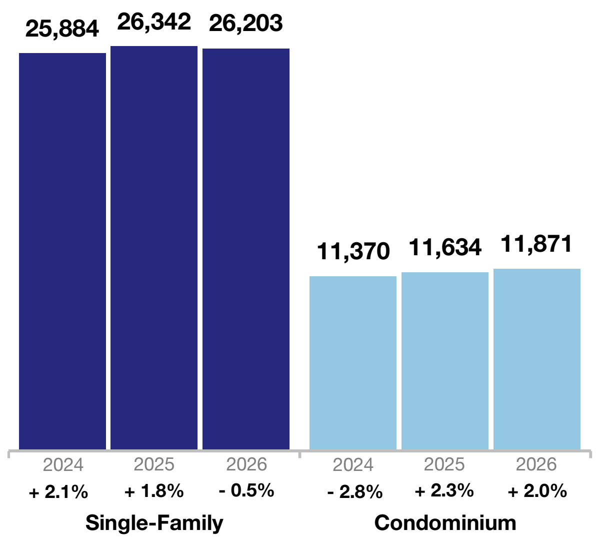
Closed Sales

A count of the actual sales that closed in a given month.

August

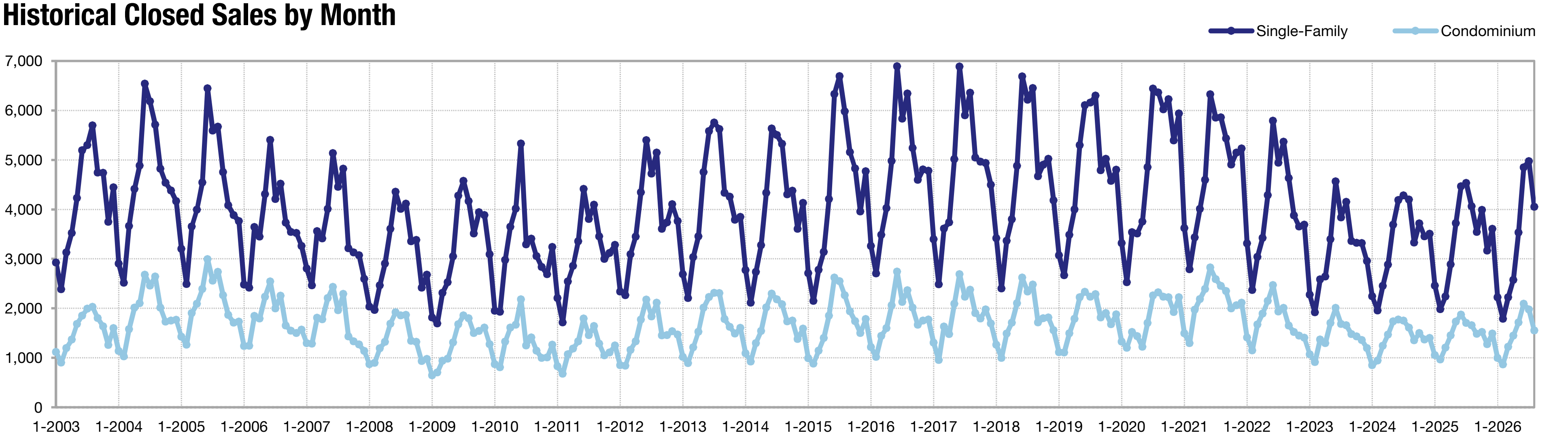


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	3,543	+ 6.5%	1,483	+ 9.6%
October 2025	3,987	+ 7.3%	1,521	+ 1.5%
November 2025	3,164	- 8.4%	1,274	- 6.9%
December 2025	3,607	+ 2.9%	1,487	+ 6.1%
January 2026	2,220	- 9.6%	997	- 5.3%
February 2026	1,787	- 9.9%	867	- 10.2%
March 2026	2,220	- 0.8%	1,221	+ 1.2%
April 2026	2,573	- 10.9%	1,448	- 0.1%
May 2026	3,530	- 5.2%	1,715	- 1.0%
June 2026	4,849	+ 8.6%	2,091	+ 11.9%
July 2026	4,972	+ 9.8%	1,978	+ 16.1%
August 2026	**4,052**	**- 0.2%**	**1,554**	**- 6.1%**
Total	40,504	+ 0.4%	17,636	+ 2.2%

Historical Closed Sales by Month



Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

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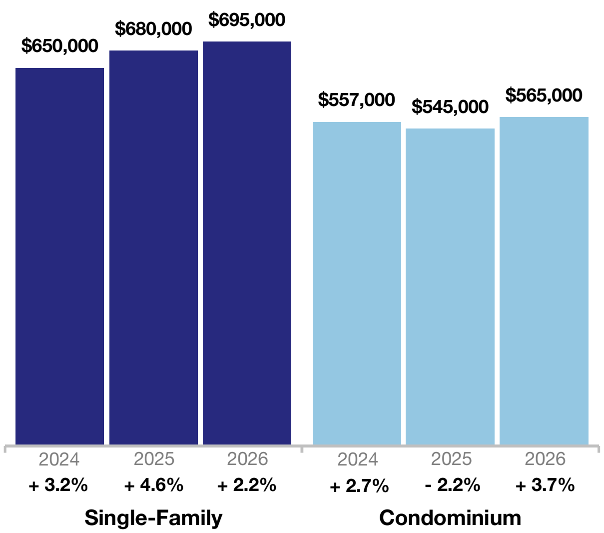
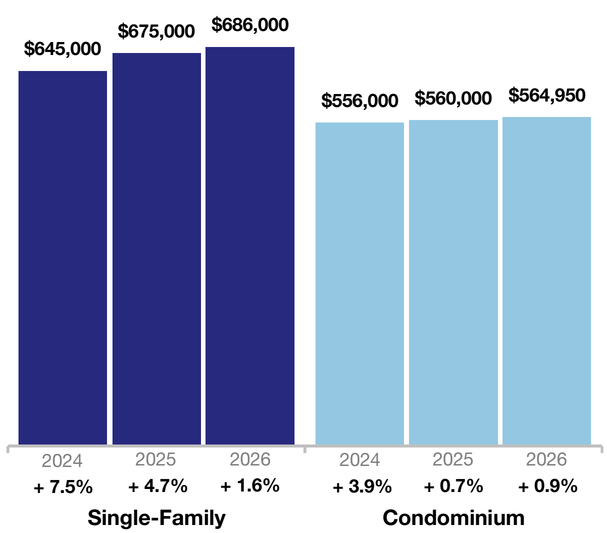
August

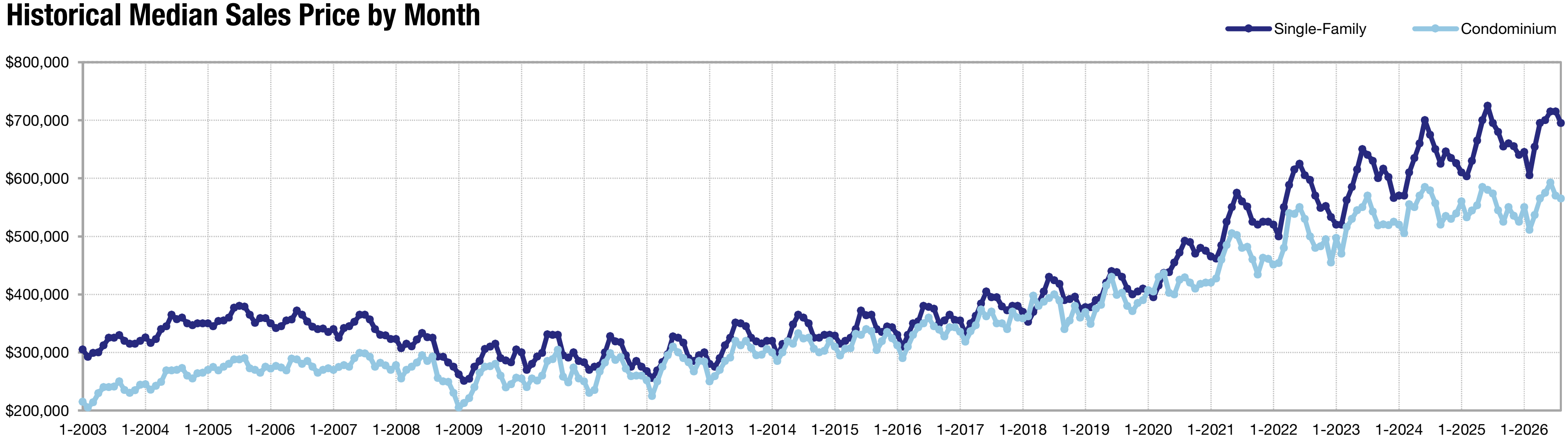


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	$654,500	+ 4.7%	$525,000	+ 1.0%
October 2025	$660,000	+ 2.2%	$550,000	+ 2.8%
November 2025	$655,000	+ 3.1%	$535,500	+ 1.0%
December 2025	$640,000	+ 2.2%	$525,000	- 2.7%
January 2026	$645,000	+ 5.7%	$550,000	- 1.8%
February 2026	$605,000	+ 0.2%	$511,000	- 4.0%
March 2026	$654,125	+ 3.8%	$536,500	- 1.5%
April 2026	$695,000	+ 4.5%	$565,000	+ 2.1%
May 2026	$700,000	0.0%	$575,000	- 1.7%
June 2026	$715,000	- 1.4%	$592,565	+ 2.2%
July 2026	$715,000	+ 2.9%	$569,950	- 0.6%
August 2026	**$695,000**	**+ 2.2%**	**$565,000**	**+ 3.7%**
Median	$675,000	+ 3.1%	$550,000	0.0%

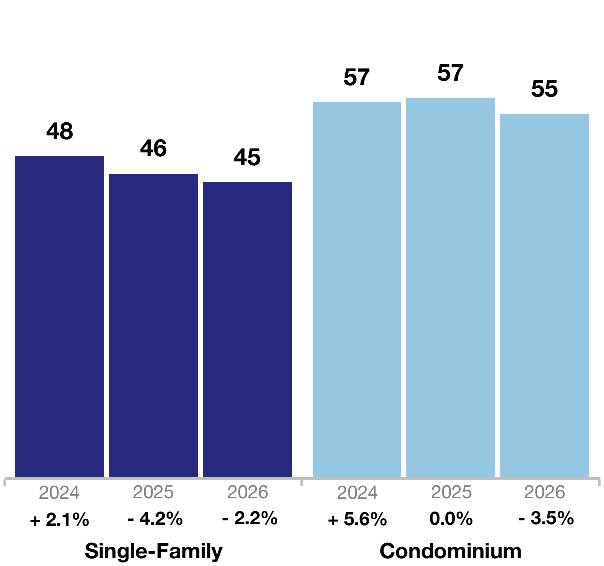
Historical Median Sales Price by Month



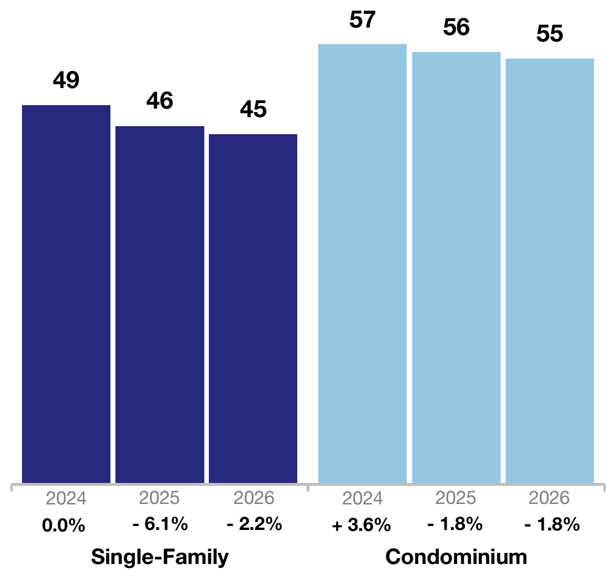
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. **A higher number means greater affordability.**

August

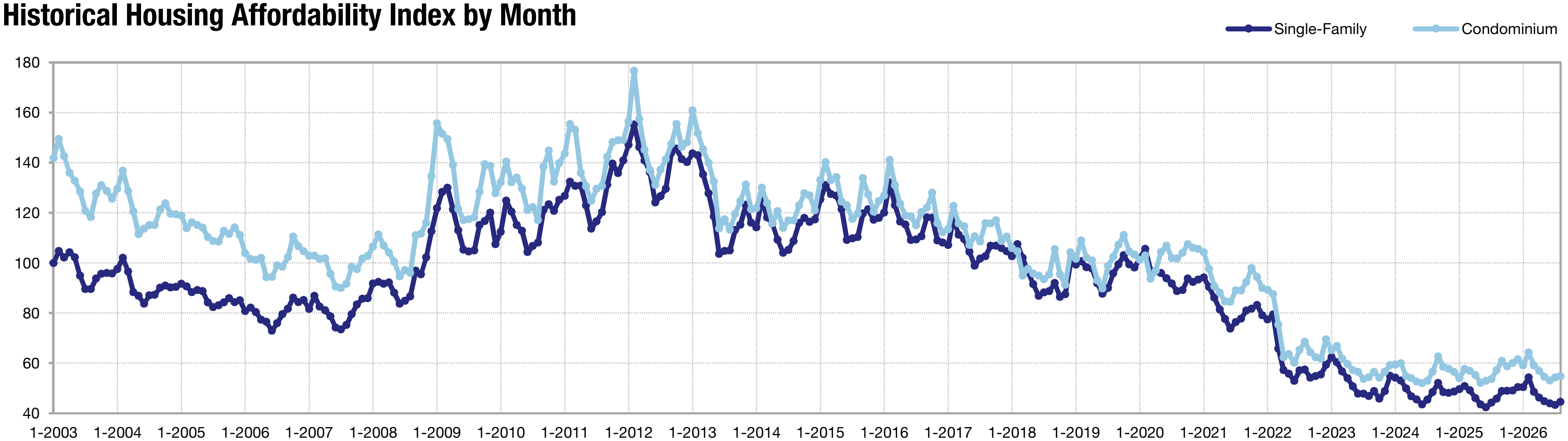


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	49	- 5.8%	61	- 3.2%
October 2025	49	+ 2.1%	59	+ 1.7%
November 2025	49	+ 2.1%	60	+ 3.4%
December 2025	50	+ 2.0%	61	+ 8.9%
January 2026	50	0.0%	59	+ 9.3%
February 2026	54	+ 5.9%	64	+ 10.3%
March 2026	48	- 2.0%	59	+ 3.5%
April 2026	46	0.0%	57	+ 3.6%
May 2026	45	+ 4.7%	54	+ 3.8%
June 2026	44	+ 4.8%	53	0.0%
July 2026	43	- 2.3%	54	0.0%
August 2026	**45**	**- 2.2%**	**55**	**- 3.5%**
Average	48	+ 0.8%	58	+ 3.3%

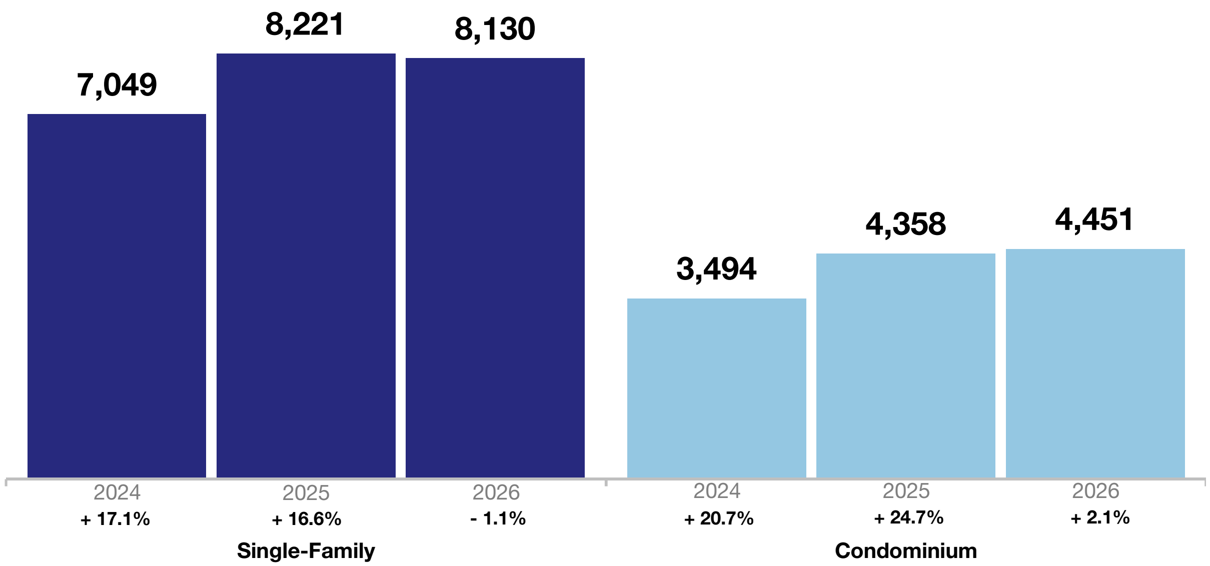
Historical Housing Affordability Index by Month



Inventory of Homes for Sale

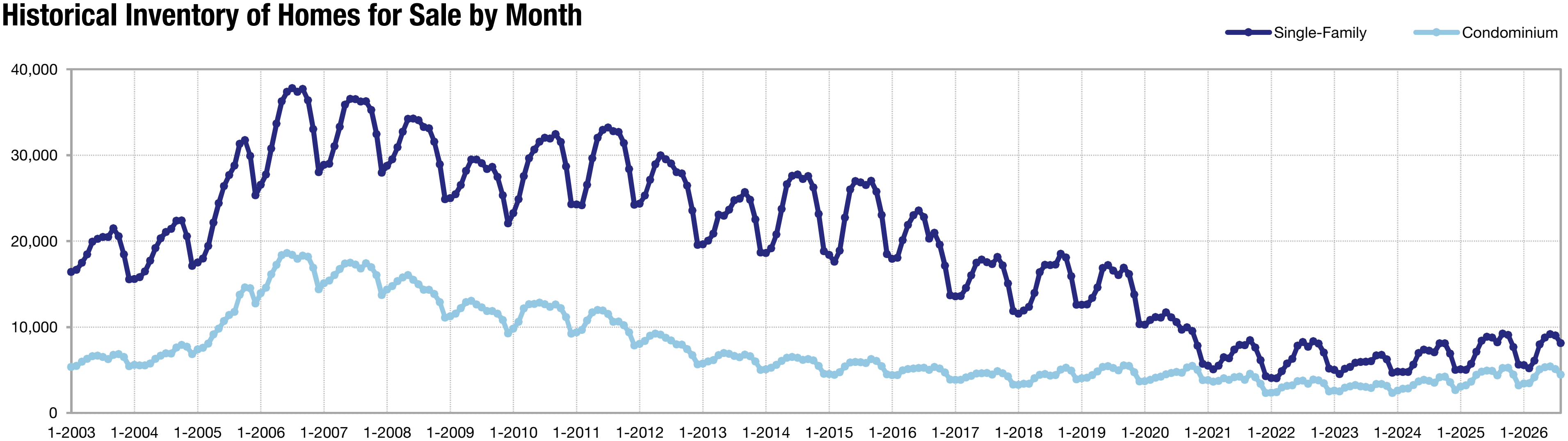
The number of properties available for sale in an active status at the end of a given month.

August



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	9,226	+ 13.9%	5,224	+ 25.8%
October 2025	9,055	+ 11.9%	5,234	+ 24.3%
November 2025	7,677	+ 11.1%	4,455	+ 24.8%
December 2025	5,604	+ 12.1%	3,200	+ 20.3%
January 2026	5,540	+ 9.4%	3,425	+ 12.2%
February 2026	5,197	+ 3.8%	3,443	+ 7.8%
March 2026	6,085	+ 6.7%	4,154	+ 14.4%
April 2026	7,974	+ 12.0%	5,073	+ 15.1%
May 2026	8,761	+ 4.3%	5,321	+ 10.9%
June 2026	9,155	+ 3.3%	5,409	+ 9.8%
July 2026	9,015	+ 2.9%	5,108	+ 4.6%
August 2026	**8,130**	**- 1.1%**	**4,451**	**+ 2.1%**
Average	7,618	+ 7.3%	4,541	+ 13.9%

Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

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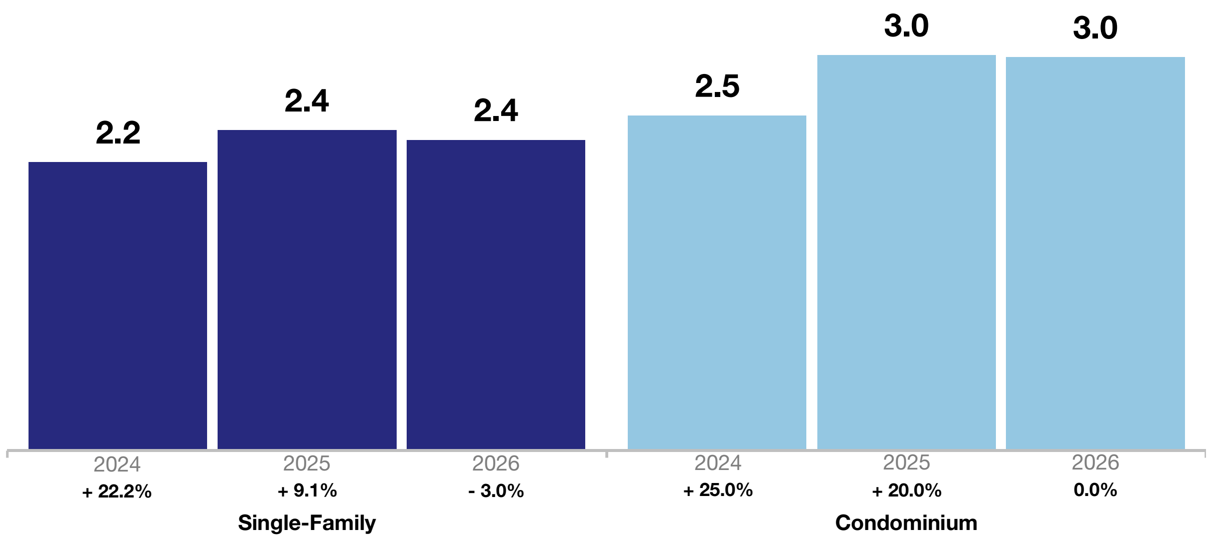
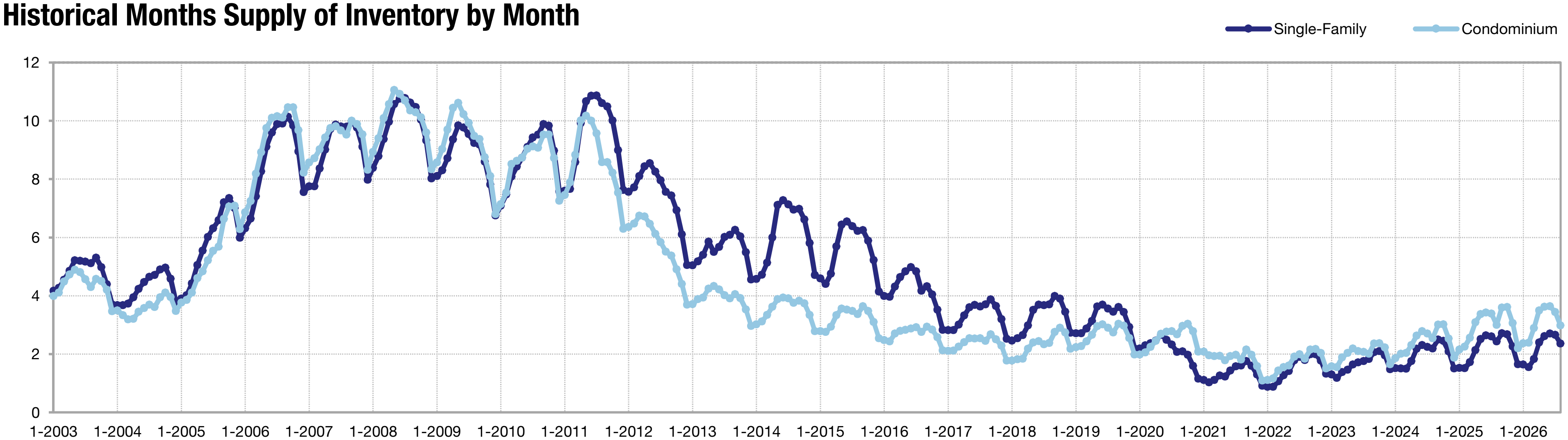
August



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	2.7	+ 8.7%	3.6	+ 20.0%
October 2025	2.7	+ 8.9%	3.6	+ 20.0%
November 2025	2.3	+ 8.5%	3.1	+ 24.0%
December 2025	1.7	+ 10.0%	2.2	+ 15.8%
January 2026	1.6	+ 8.0%	2.4	+ 14.3%
February 2026	1.5	+ 2.2%	2.4	+ 9.1%
March 2026	1.8	+ 5.8%	2.9	+ 11.5%
April 2026	2.4	+ 12.3%	3.5	+ 12.9%
May 2026	2.6	+ 3.7%	3.6	+ 5.9%
June 2026	2.7	+ 2.4%	3.6	+ 5.9%
July 2026	2.7	+ 2.1%	3.4	0.0%
August 2026	**2.4**	**- 3.0%**	**3.0**	**0.0%**
Average	2.3	+ 5.5%	3.1	+ 10.8%

Historical Months Supply of Inventory by Month



Final Days on Market

Average number of days between when a property is last listed and when the final offer is accepted in a given month.

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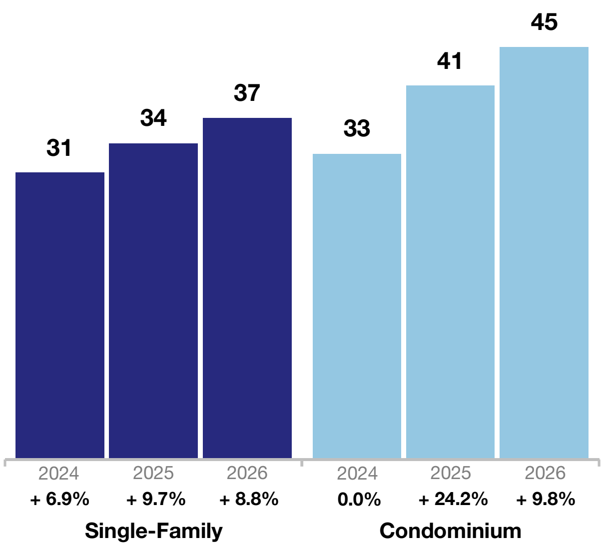
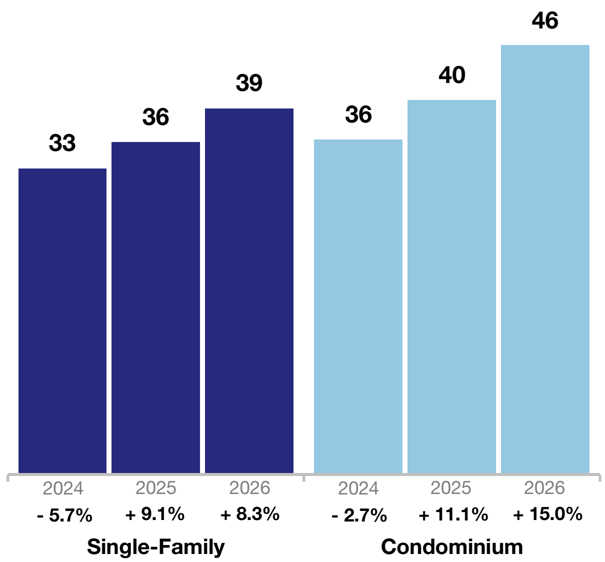
August

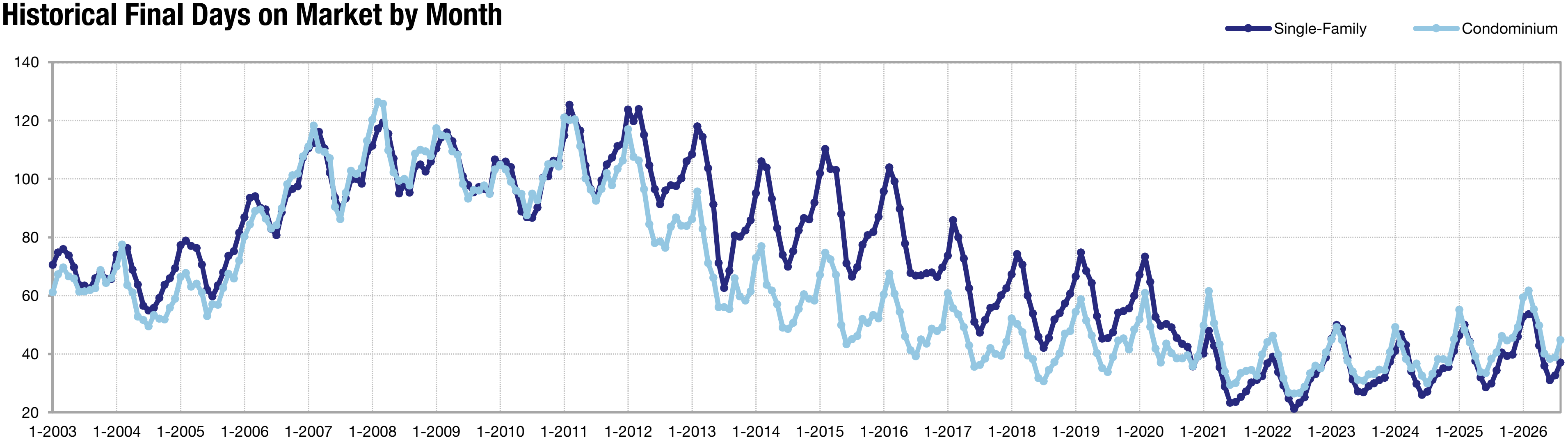


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	40	+ 21.2%	46	+ 21.1%
October 2025	39	+ 11.4%	45	+ 18.4%
November 2025	40	+ 11.1%	45	+ 21.6%
December 2025	46	+ 12.2%	49	+ 8.9%
January 2026	53	+ 15.2%	59	+ 7.3%
February 2026	54	+ 8.0%	62	+ 29.2%
March 2026	53	+ 20.5%	55	+ 25.0%
April 2026	43	+ 13.2%	50	+ 28.2%
May 2026	36	+ 12.5%	40	+ 17.6%
June 2026	31	+ 6.9%	38	+ 15.2%
July 2026	33	+ 10.0%	39	+ 2.6%
August 2026	**37**	**+ 8.8%**	**45**	**+ 9.8%**
Average	40	+ 11.5%	46	+ 15.4%

Historical Final Days on Market by Month



Cumulative Days on Market

Average number of days between when a property is first listed and when the final offer is accepted before closing in a given month.

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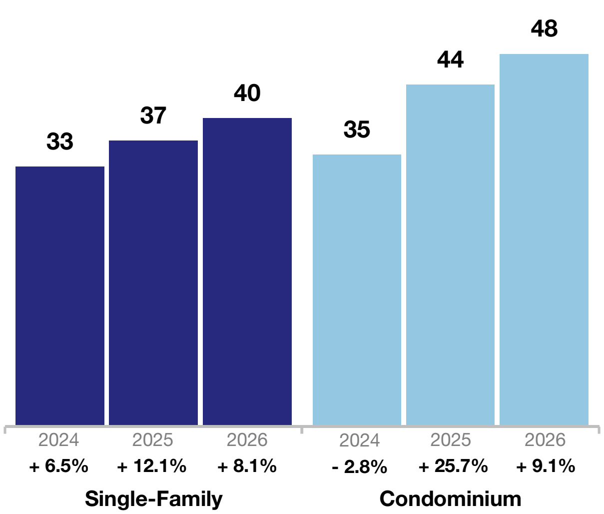
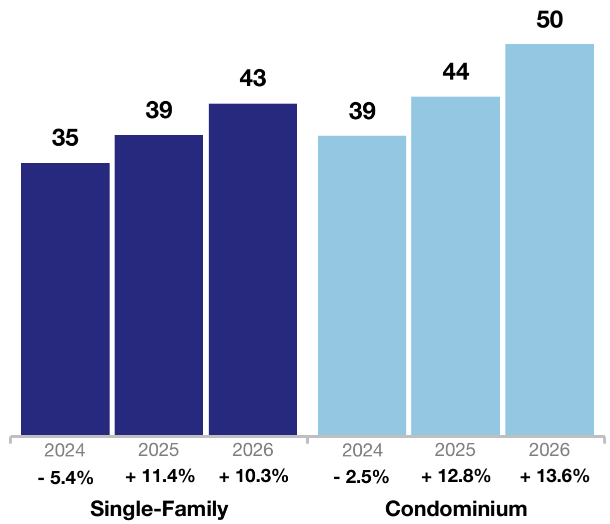
August

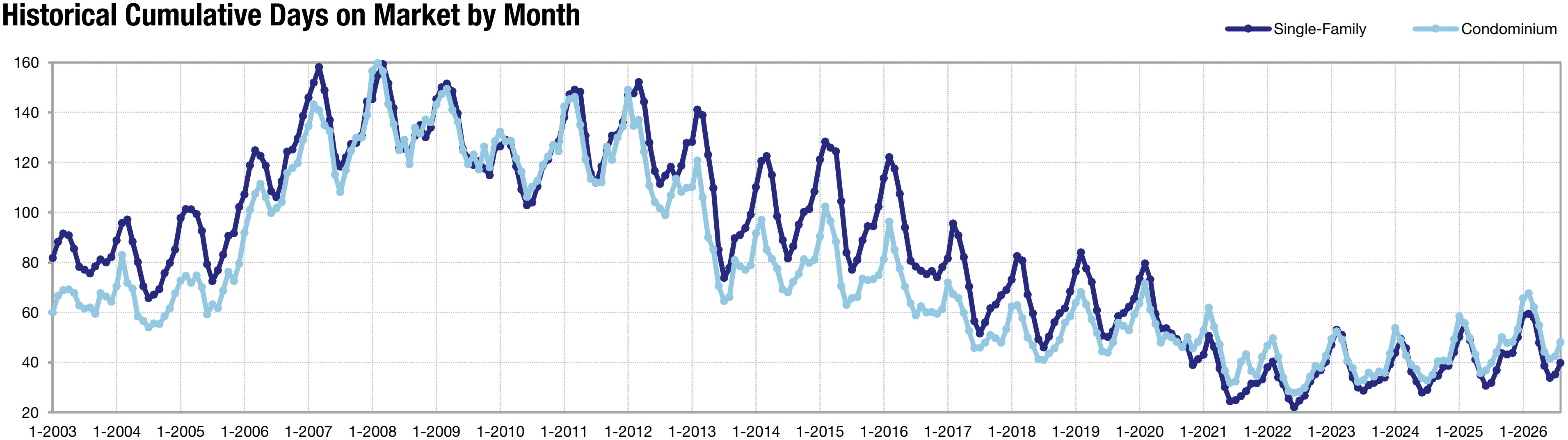


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	44	+ 25.7%	50	+ 25.0%
October 2025	43	+ 13.2%	48	+ 17.1%
November 2025	44	+ 12.8%	48	+ 20.0%
December 2025	50	+ 13.6%	53	+ 8.2%
January 2026	59	+ 18.0%	66	+ 13.8%
February 2026	59	+ 7.3%	68	+ 21.4%
March 2026	58	+ 18.4%	62	+ 24.0%
April 2026	48	+ 17.1%	55	+ 27.9%
May 2026	39	+ 11.4%	44	+ 22.2%
June 2026	34	+ 9.7%	41	+ 10.8%
July 2026	35	+ 9.4%	42	+ 5.0%
August 2026	**40**	**+ 8.1%**	**48**	**+ 9.1%**
Average	44	+ 12.6%	50	+ 15.9%

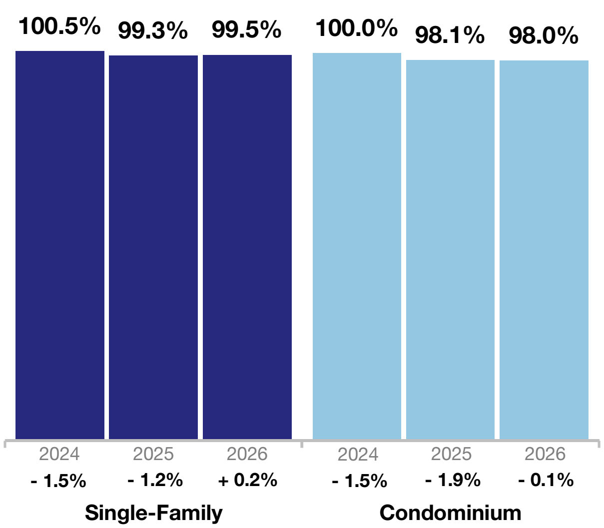
Historical Cumulative Days on Market by Month



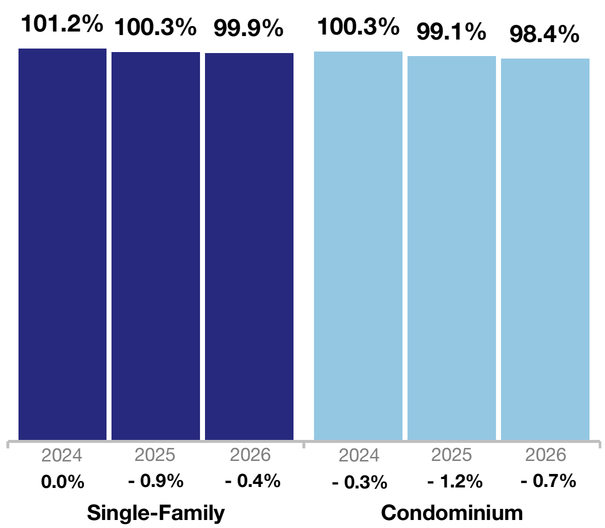
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August

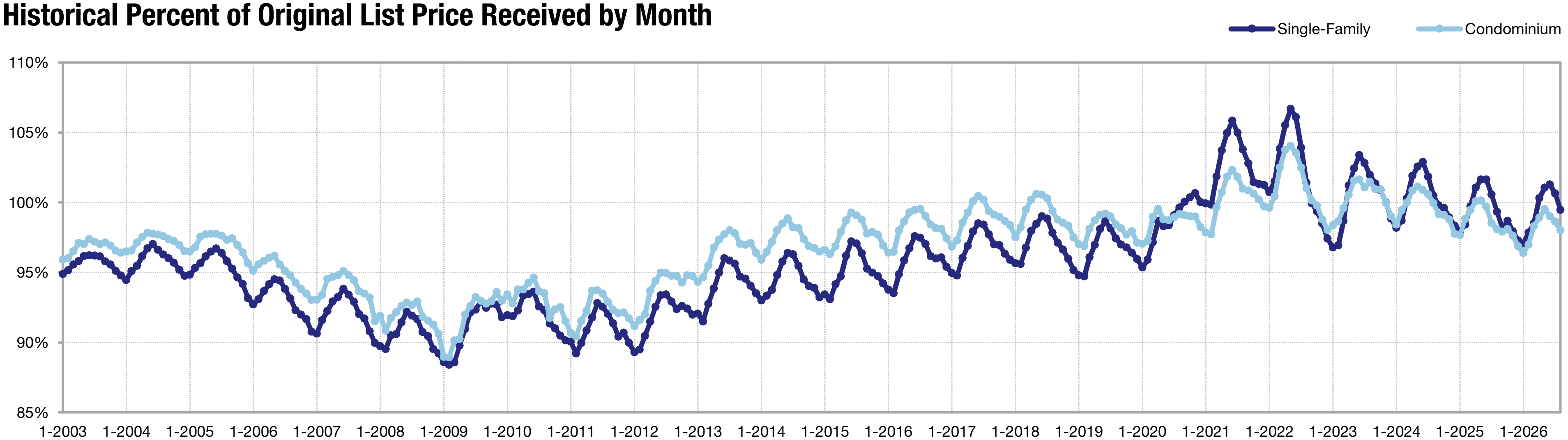


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	98.1%	- 1.7%	97.9%	- 1.3%
October 2025	98.7%	- 0.9%	98.1%	- 1.0%
November 2025	97.9%	- 1.0%	97.6%	- 1.2%
December 2025	97.3%	- 1.0%	96.9%	- 0.9%
January 2026	97.1%	- 0.8%	96.4%	- 1.3%
February 2026	97.9%	- 0.5%	97.0%	- 1.8%
March 2026	98.5%	- 1.2%	98.3%	- 1.2%
April 2026	100.3%	- 0.8%	98.9%	- 1.2%
May 2026	101.1%	- 0.5%	99.5%	- 0.6%
June 2026	101.3%	- 0.3%	99.0%	- 0.7%
July 2026	100.6%	0.0%	98.6%	+ 0.1%
August 2026	**99.5%**	**+ 0.2%**	**98.0%**	**- 0.1%**
Average	99.3%	- 0.6%	98.2%	- 0.8%

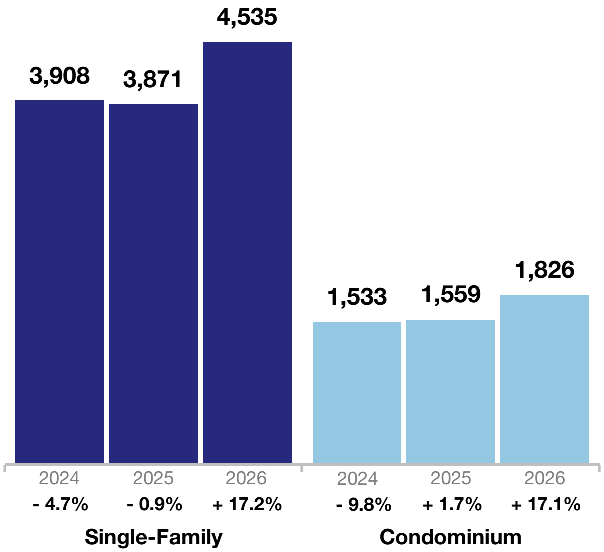
Historical Percent of Original List Price Received by Month



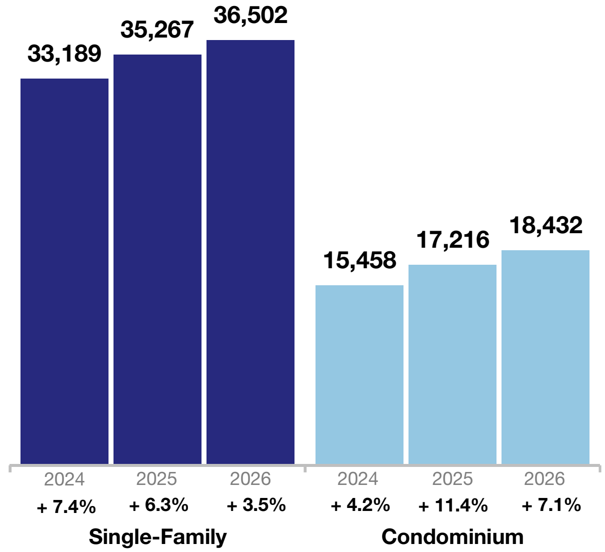
New Listings

A count of the properties that have been newly listed on the market in a given month.

August

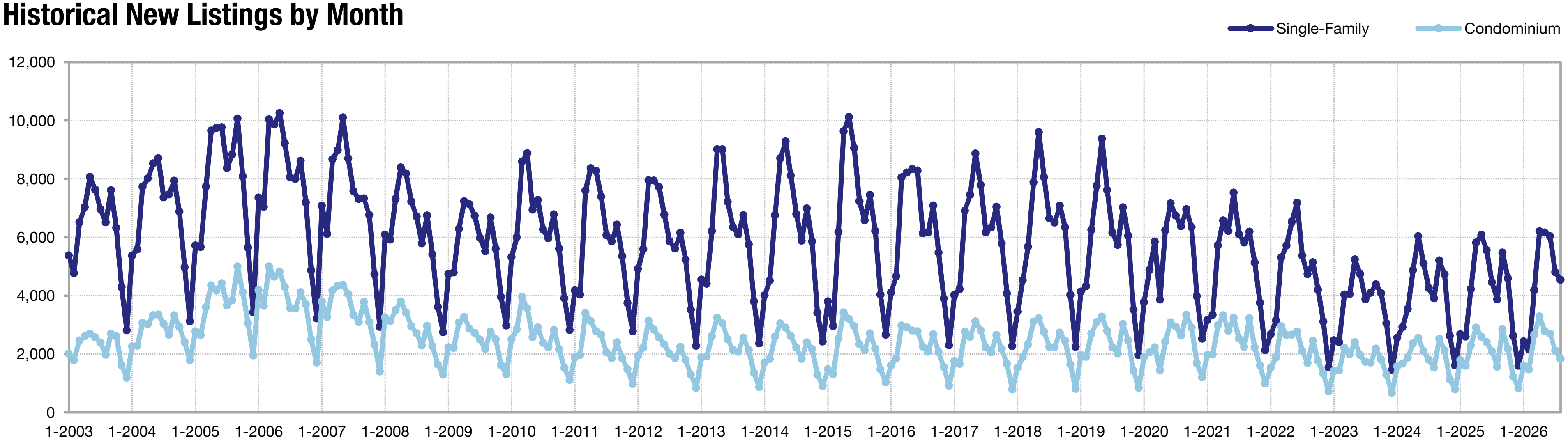


Year to Date



	Single-Family	YoY Change	Condominium	YoY Change
September 2025	5,478	+ 5.3%	2,850	+ 12.9%
October 2025	4,592	- 2.9%	2,177	+ 3.0%
November 2025	2,623	0.0%	1,220	+ 7.5%
December 2025	1,590	- 0.7%	826	+ 5.6%
January 2026	2,430	- 9.2%	1,602	- 10.6%
February 2026	2,161	- 16.8%	1,472	- 7.9%
March 2026	4,186	- 0.8%	2,653	+ 15.9%
April 2026	6,205	+ 6.7%	3,286	+ 13.4%
May 2026	6,158	+ 1.3%	2,781	+ 7.6%
June 2026	6,028	+ 8.6%	2,695	+ 12.0%
July 2026	4,799	+ 7.7%	2,117	+ 1.3%
August 2026	**4,535**	**+ 17.2%**	**1,826**	**+ 17.1%**
Total	50,785	+ 2.8%	25,505	+ 7.3%

Historical New Listings by Month



Glossary of Terms

A research tool provided by the **Massachusetts Association of REALTORS®**

MASSACHUSETTS ASSOCIATION OF REALTORS®

Closed Sales	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and average income by county.
Inventory of Homes for Sale	A measure of the number of homes available for sale at a given time. Once a listing goes pending, sold or is taken off the market, it is no longer considered "active." The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	The inventory of homes for sale (at the end of a given month) divided by the average monthly pending sales from the last 12 months.
Final Days on Market Until Sale	A measure of how many calendar days pass between when a listing becomes active (not pending) for the last time to the last time it goes pending directly before it is sold. A pending sale is defined as something classified as Pending, Active with a Flag, Contingent or Under Agreement.
Cumulative Days on Market Until Sale	A measure of the average number of calendar days that pass from when a listing is first listed to when a property goes into the last pending status before it is sold.
Percent of Original List Price Received	This is calculated as Total Sold Dollars (all sold prices added together) divided by Total Original Price (all original list prices added together).
New Listings	A measure of how much new supply is coming onto the market from sellers. It is calculated by counting all listings with a list date in the reporting period.