

## **Massachusetts Association of REALTORS® Reports Housing Data for November 2025**

*Closed sales for single-family homes and condominiums decreased year-over-year and month-over-month*

### **FOXBOROUGH – December 11, 2025 – [The Massachusetts Association of REALTORS®](#)**

(MAR) housing data for November 2025 reports closed sales decreased by 9.7% for single-family homes and by 8.6% for condominiums year-over-year.

#### **MAR Housing Snapshot:**

- The median sales price for single-family homes increased by 3.1% and by 0.9% for condominiums since November 2024.
- Closed sales for single-family homes decreased by 9.7% and by 8.6% for condominiums year-over-year.
- New listings for single-family homes increased by 1.9% and by 6.8% for condominiums since November 2024.

New listings increased for both single-family homes and condominiums, with condominiums experiencing a year-over-year increase since March 2025, signaling the market remains steady and buyers are open to the different types of homes available.

“It’s common to see closed sales dip slightly as we head into the holiday season, however, the market remains steady,” said Sarah Gustafson, 2025 president of MAR and Operating Principal and Broker representing Keller Williams Pinnacle Central and MetroWest. “The increase in new listings, particularly the steady climb in condominium inventory since March 2025, shows that buyers are engaged and open to a range of options. For sellers, this is a good time to work with your REALTOR, as motivated buyers are actively pursuing homeownership.”

For a complete breakdown of MAR statewide housing data, please visit:

<http://www.marealtor.com/market-data>.

#### **November 2025 Data**

	November 2025  Closed Sales	November 2024  Closed Sales	% Change Closed Sales (year-over- year)	November 2025 Median Price	November 2024 Median Price	% Change Median Price (year- over- year)
Single-Family	3,112	3,448	-9.7%	655,000	635,000	3.1%
Condominium	1,249	1,367	-8.6%	535,000	530,000	0.9%

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#### **About the Massachusetts Association of REALTORS®**

Organized in 1924, the [Massachusetts Association of REALTORS®](#) is a professional trade organization with more than 25,000+ members. The term REALTOR is registered as the exclusive designation of members of the National Association of REALTORS® who subscribe to a strict code of ethics and enjoy continuing education programs.

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