Monthly Indicators

Norfolk County

September 2026

Canadian home sales slipped 0.7% from the previous month on a seasonally adjusted basis, with monthly activity largely unchanged since May, according to the Canadian Real Estate Association (CREA). On a non-seasonally adjusted basis, sales were down 6.9% year-over-year.

New Listings increased 1.8 percent for Single Family homes and 31.3 percent for Townhouse/Condo homes. Sales decreased 30.7 percent for Single Family homes but remained flat for Townhouse/Condo homes. Inventory increased 19.2 percent for Single Family homes and 47.2 percent for Townhouse/Condo homes.

Median Sales Price increased 5.4 percent to $620,000 for Single Family homes and 14.1 percent to $447,774 for Townhouse/Condo homes. Days on Market increased 37.0 percent for Single Family homes and 56.7 percent for Townhouse/Condo homes. Months Supply of Inventory increased 40.6 percent for Single Family homes and 50.0 percent for Townhouse/Condo homes.

New listings rose 3.3% month-over-month, easing the national sales-to-new listings ratio to 49.1% from 51.1%, compared with a long-term average of 54.7%, CREA reported. Heading into September, just under 200,000 properties were listed for sale across Canadian MLS® Systems, up 1.4% from a year earlier, representing a 4.8-month supply at the current sales pace, unchanged for a fourth consecutive month. The National Composite MLS® Home Price Index (HPI) was unchanged month-over-month and down 3% year-over-year, while the national average sale price rose 0.6% from a year earlier to $668,219.

Quick Facts

- 27.8%	- 0.1%	+ 23.1%
Change in **Sales** All Properties	Change in **Median Sales Price** All Properties	Change in **Homes for Sale** All Properties

This is a research tool provided by ITSO, covering Norfolk County. Percent changes are calculated using rounded figures.

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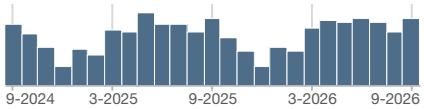
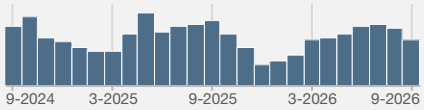
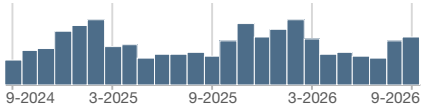
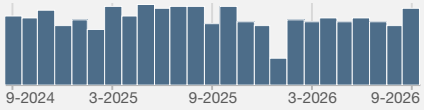
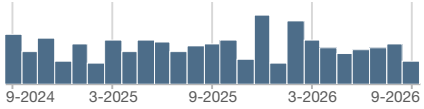
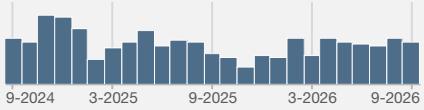
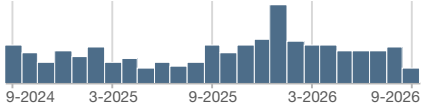
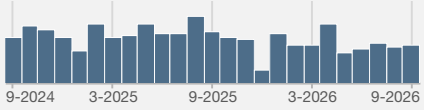
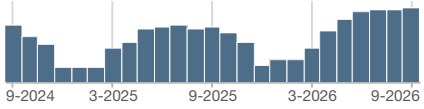
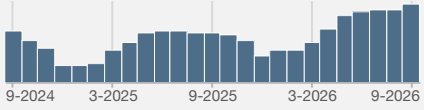
Current as of October 2, 2026. All data from ITSO. Report © 2026 ShowingTime Plus, LLC.

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.

Cornerstone Association of REALTORS®

Norfolk County

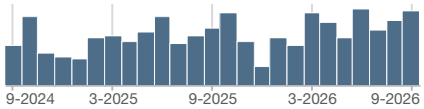
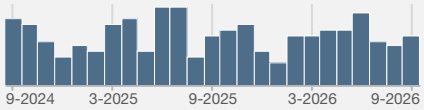
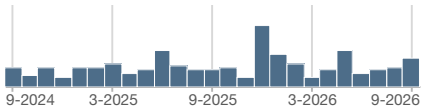
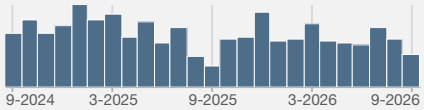
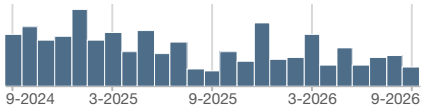
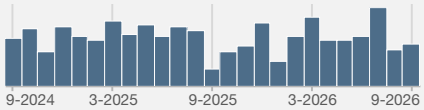
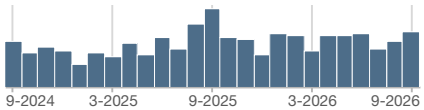
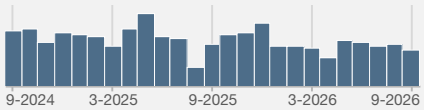
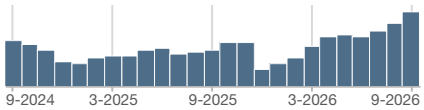
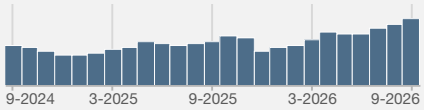
Key Metrics	Historical Sparkbars	9-2025	9-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		222	**226**	+ 1.8%	1,633	**1,693**	+ 3.7%
Sales		88	**61**	- 30.7%	628	**567**	- 9.7%
Days on Market Until Sale		46	**63**	+ 37.0%	52	**55**	+ 5.8%
Median Sales Price		$588,000	**$620,000**	+ 5.4%	$615,000	**$590,000**	- 4.1%
Average Sales Price		$659,769	**$611,416**	- 7.3%	$655,797	**$650,803**	- 0.8%
Percent of List Price Received		96.0%	**96.9%**	+ 0.9%	96.8%	**96.7%**	- 0.1%
Housing Affordability Index		73	**65**	- 11.0%	70	**69**	- 1.4%
Housing Value Index		155	**146**	- 5.8%	—	**—**	—
Inventory of Homes for Sale		447	**533**	+ 19.2%	—	**—**	—
Months Supply of Inventory		6.4	**9.0**	+ 40.6%	—	**—**	—

Townhouse/Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Townhouse, Condo and Semi-Detached properties only.

Cornerstone Association of REALTORS®

Norfolk County

Key Metrics	Historical Sparkbars	9-2025	9-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		32	**42**	+ 31.3%	245	**303**	+ 23.7%
Sales		9	**9**	0.0%	84	**79**	- 6.0%
Days on Market Until Sale		60	**94**	+ 56.7%	72	**71**	- 1.4%
Median Sales Price		$392,500	**$447,774**	+ 14.1%	$553,500	**$500,000**	- 9.7%
Average Sales Price		$451,056	**$464,642**	+ 3.0%	$536,667	**$497,578**	- 7.3%
Percent of List Price Received		95.2%	**96.8%**	+ 1.7%	97.4%	**97.4%**	0.0%
Housing Affordability Index		110	**90**	- 18.2%	78	**81**	+ 3.8%
Housing Value Index		126	**121**	- 4.0%	—	**—**	—
Inventory of Homes for Sale		72	**106**	+ 47.2%	—	**—**	—
Months Supply of Inventory		8.0	**12.0**	+ 50.0%	—	**—**	—

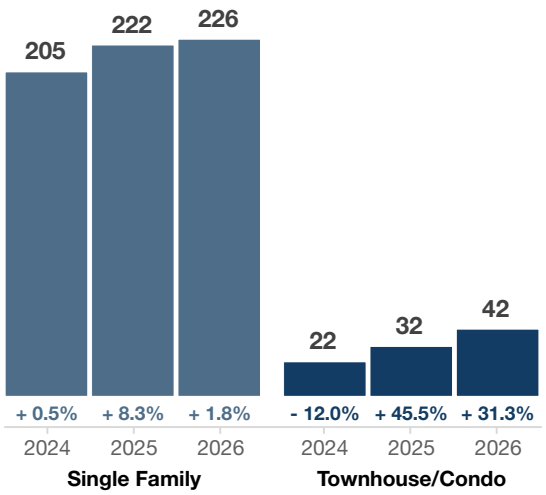
New Listings

A count of the properties that have been newly listed on the market in a given month.

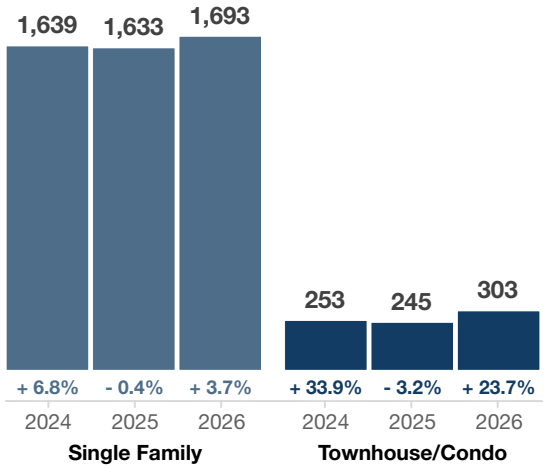
Cornerstone Association of REALTORS®

Norfolk County

September

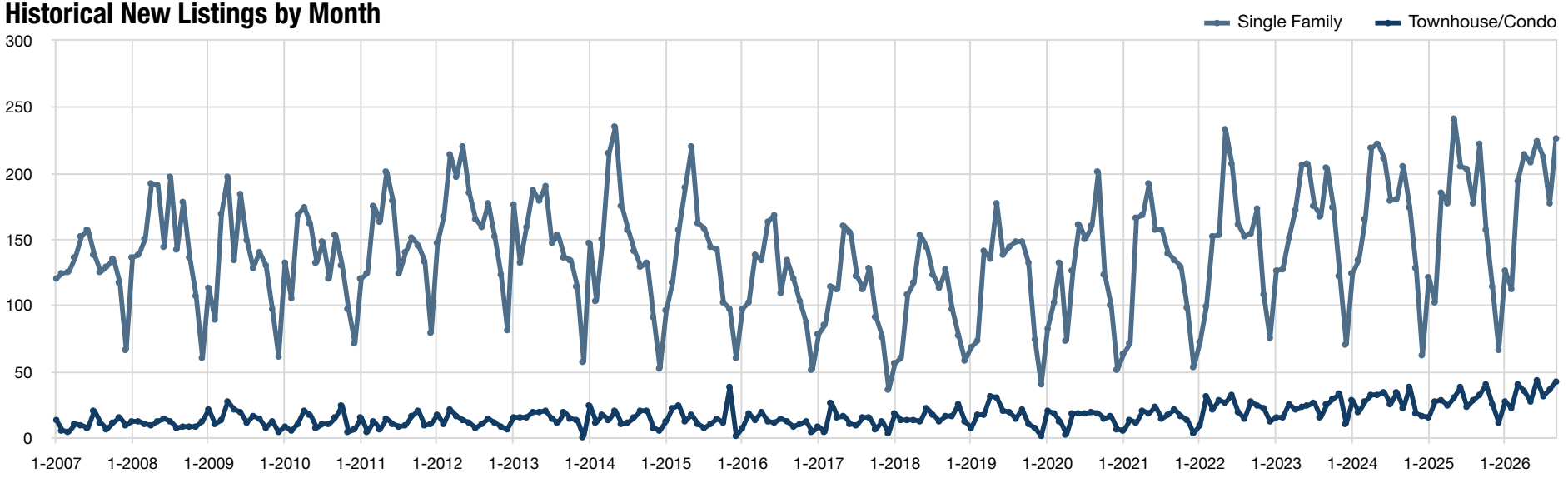


Year to Date



New Listings	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	157	- 9.8%	40	+ 5.3%
Nov-2025	114	- 10.9%	25	+ 38.9%
Dec-2025	66	+ 6.5%	11	- 31.3%
Jan-2026	126	+ 4.1%	27	+ 80.0%
Feb-2026	112	+ 9.8%	22	- 18.5%
Mar-2026	194	+ 4.9%	40	+ 42.9%
Apr-2026	214	+ 20.9%	35	+ 45.8%
May-2026	208	- 13.7%	27	- 10.0%
Jun-2026	224	+ 9.3%	43	+ 13.2%
Jul-2026	212	+ 4.4%	31	+ 34.8%
Aug-2026	177	0.0%	36	+ 28.6%
Sep-2026	**226**	**+ 1.8%**	**42**	**+ 31.3%**
12-Month Avg	169	+ 1.8%	32	+ 23.1%

Historical New Listings by Month



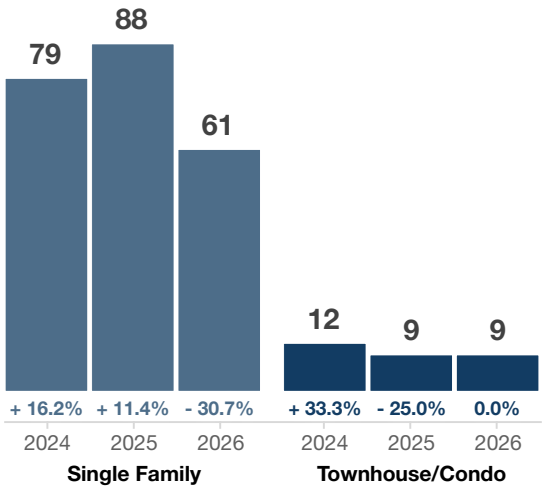
Sales

A count of the properties on which offers have been accepted in a given month.

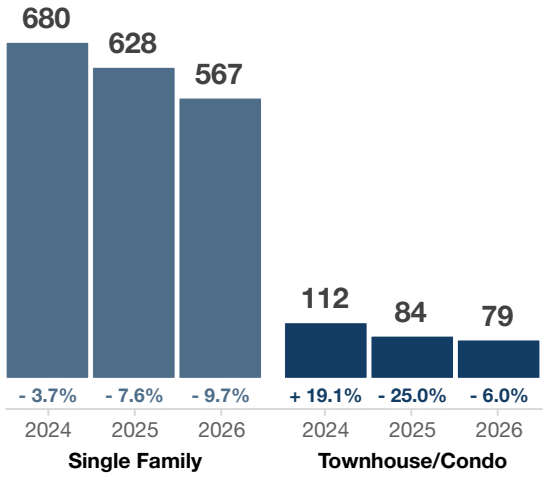
Cornerstone Association of REALTORS®

Norfolk County

September

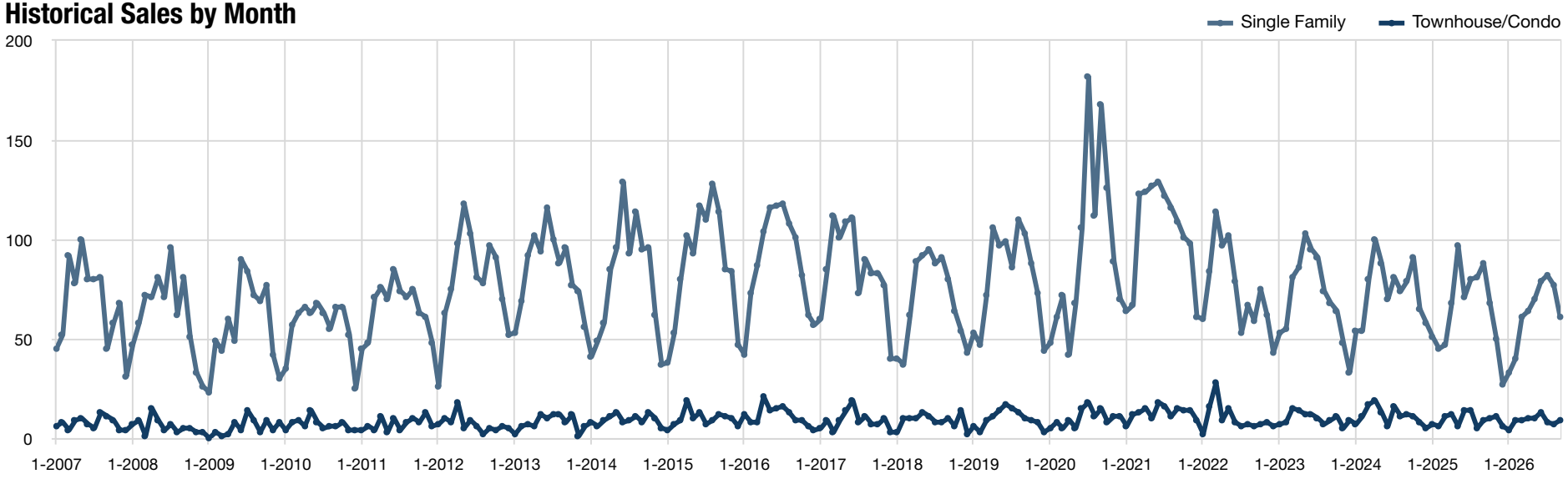


Year to Date



Sales	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	68	- 25.3%	10	- 9.1%
Nov-2025	50	- 23.1%	11	+ 37.5%
Dec-2025	27	- 53.4%	6	+ 20.0%
Jan-2026	33	- 35.3%	4	- 42.9%
Feb-2026	40	- 11.1%	9	+ 50.0%
Mar-2026	61	+ 29.8%	9	- 18.2%
Apr-2026	64	- 5.9%	10	- 16.7%
May-2026	70	- 27.8%	10	+ 66.7%
Jun-2026	79	+ 11.3%	13	- 7.1%
Jul-2026	82	+ 2.5%	8	- 42.9%
Aug-2026	77	- 4.9%	7	+ 40.0%
Sep-2026	**61**	**- 30.7%**	**9**	**0.0%**
12-Month Avg	59	- 15.7%	9	0.0%

Historical Sales by Month

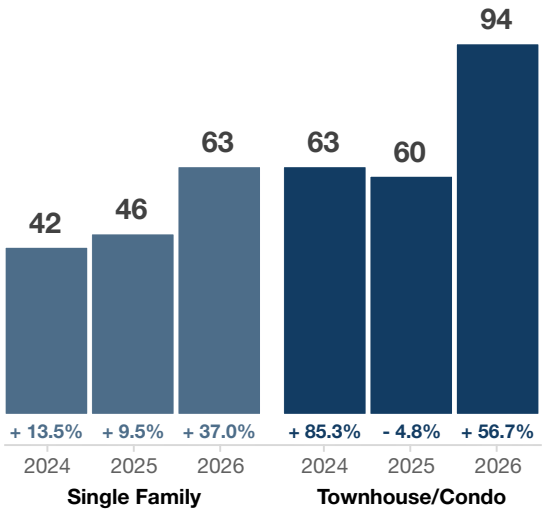


Days on Market Until Sale

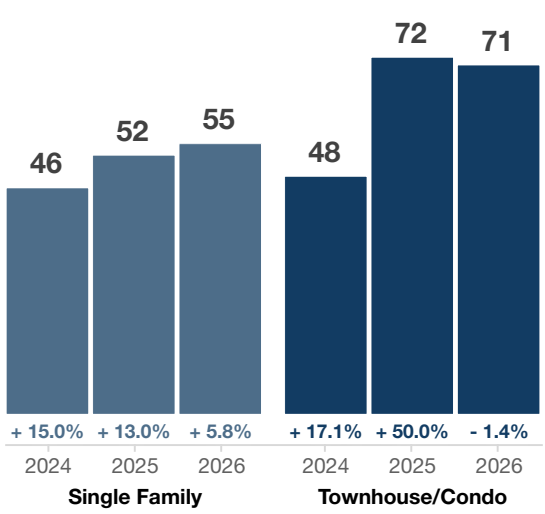
Average number of days between when a property is listed and when an offer is accepted in a given month.

Norfolk County

September



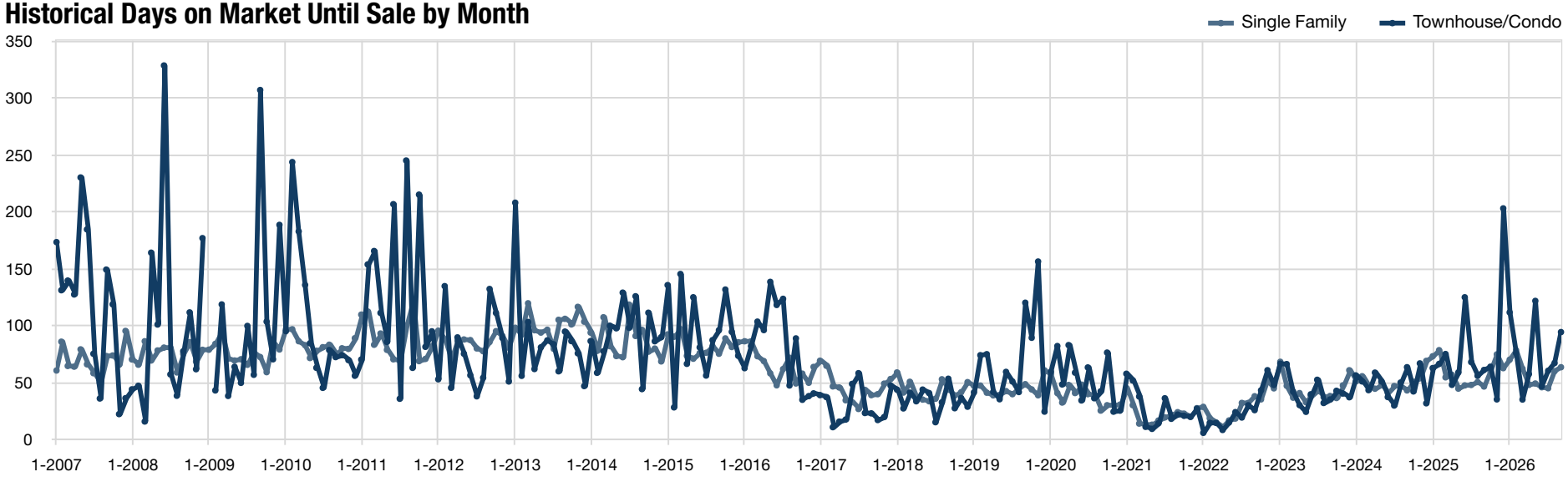
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	59	+ 18.0%	63	+ 53.7%
Nov-2025	74	+ 39.6%	34	- 48.5%
Dec-2025	62	- 8.8%	203	+ 554.8%
Jan-2026	69	- 4.2%	111	+ 79.0%
Feb-2026	78	0.0%	75	+ 13.6%
Mar-2026	61	+ 13.0%	34	- 54.1%
Apr-2026	47	- 16.1%	57	+ 21.3%
May-2026	48	+ 9.1%	121	+ 108.6%
Jun-2026	45	- 4.3%	46	- 62.9%
Jul-2026	44	- 6.4%	60	- 10.4%
Aug-2026	59	+ 18.0%	66	+ 20.0%
Sep-2026	**63**	**+ 37.0%**	**94**	**+ 56.7%**
12-Month Avg*	57	+ 6.8%	74	+ 10.6%

* Days on Market for all properties from October 2025 through September 2026. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

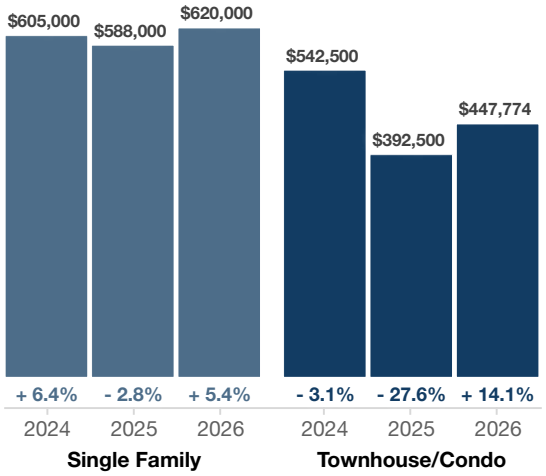


Median Sales Price

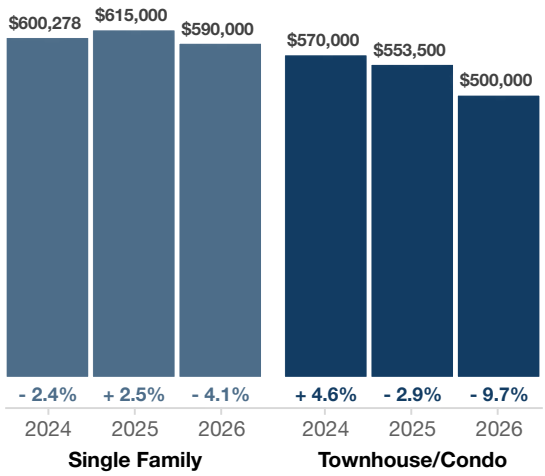
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

Norfolk County

September



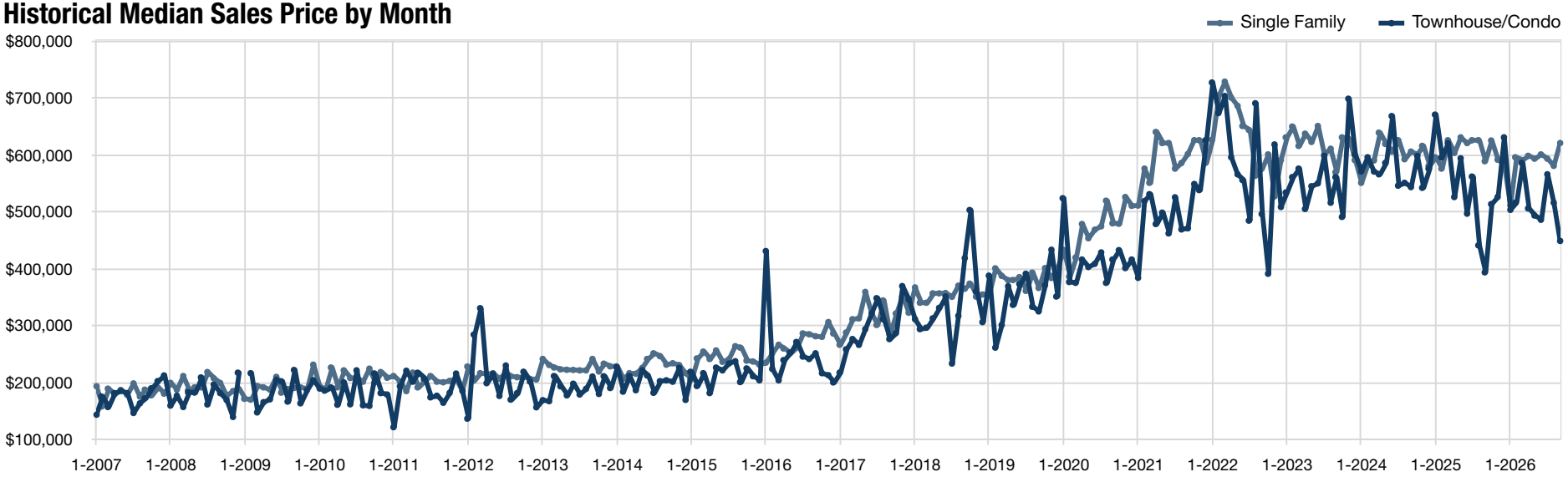
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	$624,500	+ 4.1%	$512,500	- 14.2%
Nov-2025	$590,750	- 3.9%	$525,000	- 3.0%
Dec-2025	$582,000	+ 0.3%	$630,000	+ 9.6%
Jan-2026	$510,000	- 14.3%	$502,500	- 25.0%
Feb-2026	$595,000	+ 3.5%	$515,000	- 13.4%
Mar-2026	$590,000	- 5.6%	$585,000	- 5.6%
Apr-2026	$597,500	- 0.8%	$505,000	- 3.8%
May-2026	$592,500	- 6.0%	$492,500	- 17.0%
Jun-2026	$600,000	- 3.2%	$485,000	- 2.2%
Jul-2026	$592,500	- 5.2%	$565,000	+ 0.7%
Aug-2026	$579,900	- 7.2%	$515,000	+ 17.0%
Sep-2026	**$620,000**	**+ 5.4%**	**$447,774**	**+ 14.1%**
12-Month Avg*	$592,000	- 3.0%	$510,000	- 9.3%

* Median Sales Price for all properties from October 2025 through September 2026. This is not the average of the individual figures above.

Historical Median Sales Price by Month

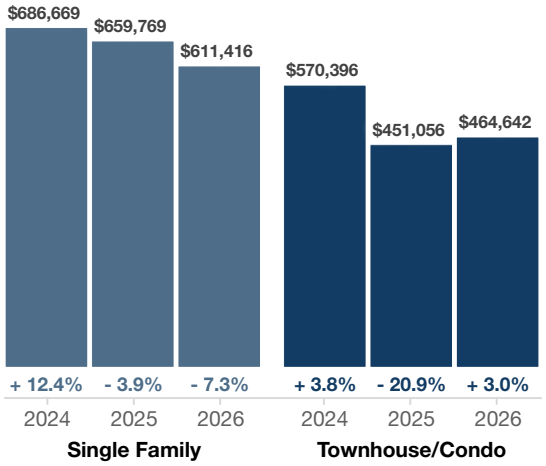


Average Sales Price

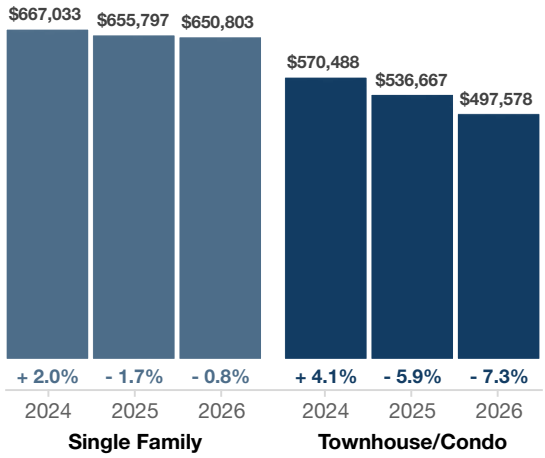
Average sales price for all closed sales, not accounting for seller concessions, in a given month.

Norfolk County

September



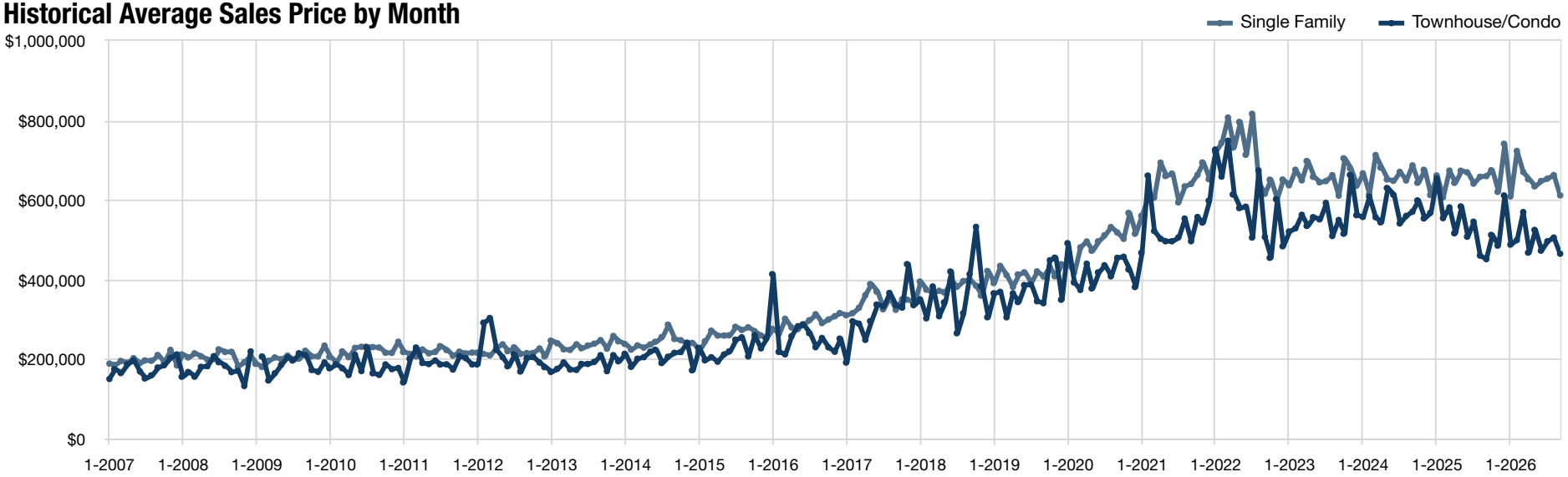
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	$674,491	+ 4.9%	$511,890	- 14.5%
Nov-2025	$620,306	- 8.2%	$484,909	- 12.4%
Dec-2025	$741,037	+ 21.0%	$611,100	+ 7.7%
Jan-2026	$608,703	- 8.0%	$487,500	- 25.4%
Feb-2026	$723,108	+ 19.2%	$498,889	- 10.0%
Mar-2026	$670,046	- 0.5%	$569,333	- 2.0%
Apr-2026	$652,040	+ 1.4%	$467,400	- 9.4%
May-2026	$634,056	- 5.8%	$524,500	- 10.1%
Jun-2026	$647,286	- 3.3%	$472,346	- 6.9%
Jul-2026	$653,394	+ 2.0%	$495,800	- 9.0%
Aug-2026	$662,292	+ 0.6%	$505,286	+ 9.8%
Sep-2026	**$611,416**	**- 7.3%**	**$464,642**	**+ 3.0%**
12-Month Avg*	$654,346	+ 0.2%	$504,039	- 7.6%

* Avg. Sales Price for all properties from October 2025 through September 2026. This is not the average of the individual figures above.

Historical Average Sales Price by Month

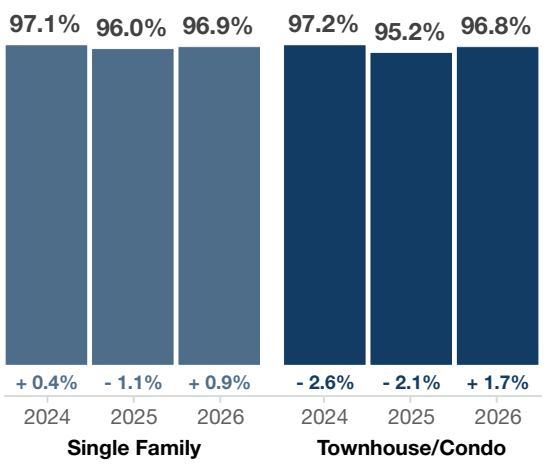


Percent of List Price Received

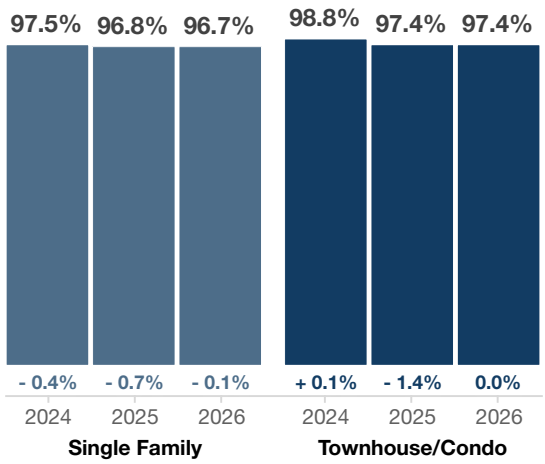
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

Norfolk County

September



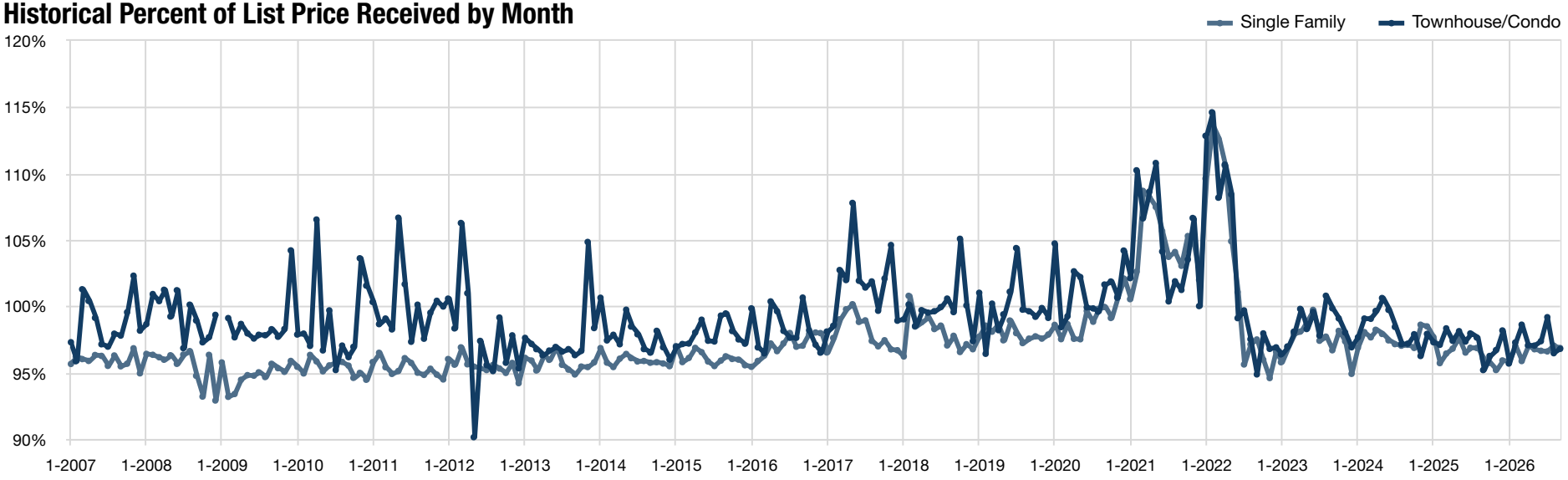
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	95.7%	- 1.2%	96.3%	- 1.6%
Nov-2025	95.2%	- 3.4%	96.7%	+ 0.4%
Dec-2025	95.9%	- 2.6%	98.2%	+ 0.3%
Jan-2026	95.8%	- 1.9%	95.7%	- 1.6%
Feb-2026	97.0%	+ 1.4%	97.3%	+ 0.2%
Mar-2026	95.9%	- 0.5%	98.6%	+ 0.3%
Apr-2026	97.0%	+ 0.2%	97.1%	- 0.3%
May-2026	96.8%	- 0.8%	97.0%	- 1.1%
Jun-2026	96.6%	+ 0.1%	97.4%	+ 0.1%
Jul-2026	96.6%	- 0.3%	99.2%	+ 1.2%
Aug-2026	97.0%	+ 0.1%	96.5%	- 1.1%
Sep-2026	**96.9%**	**+ 0.9%**	**96.8%**	**+ 1.7%**
12-Month Avg*	96.4%	- 0.6%	97.2%	- 0.2%

* Pct. of List Price Received for all properties from October 2025 through September 2026. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



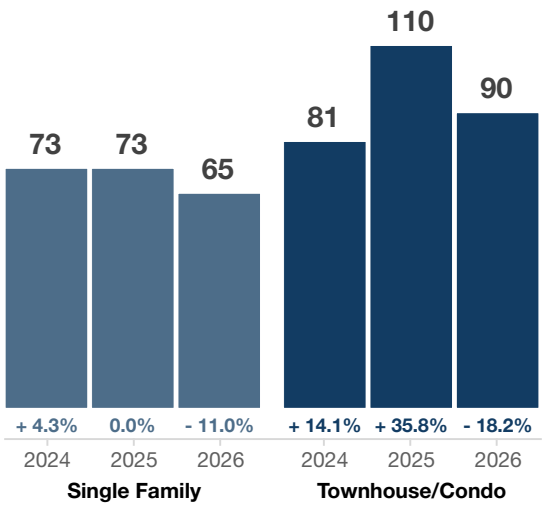
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

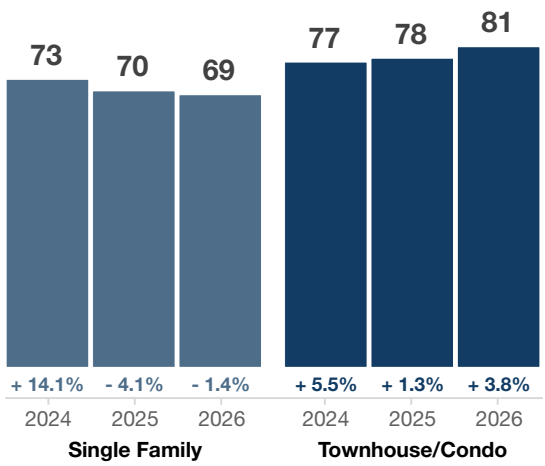
Cornerstone Association of REALTORS®

Norfolk County

September

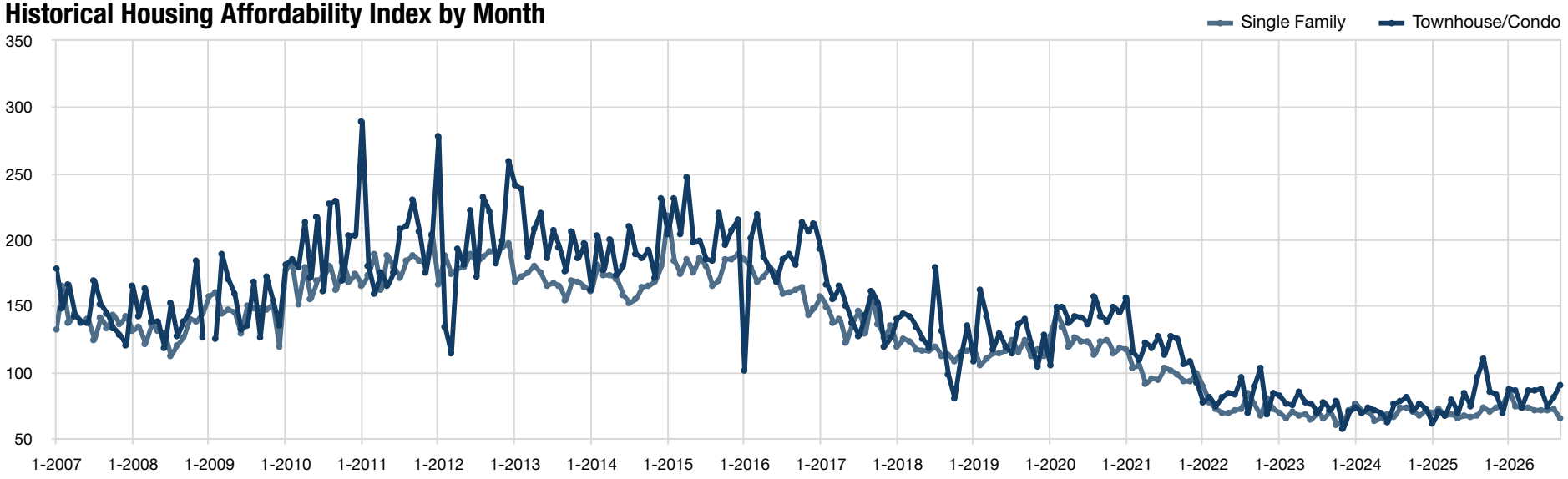


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	70	0.0%	85	+ 19.7%
Nov-2025	73	+ 9.0%	83	+ 9.2%
Dec-2025	75	+ 5.6%	69	- 4.2%
Jan-2026	86	+ 24.6%	87	+ 42.6%
Feb-2026	74	+ 2.8%	86	+ 22.9%
Mar-2026	73	+ 9.0%	73	+ 9.0%
Apr-2026	73	+ 7.4%	86	+ 8.9%
May-2026	71	+ 9.2%	86	+ 24.6%
Jun-2026	71	+ 6.0%	87	+ 3.6%
Jul-2026	71	+ 7.6%	74	0.0%
Aug-2026	72	+ 7.5%	81	- 15.6%
Sep-2026	**65**	**- 11.0%**	**90**	**- 18.2%**
12-Month Avg	73	+ 5.8%	82	+ 6.5%

Historical Housing Affordability Index by Month



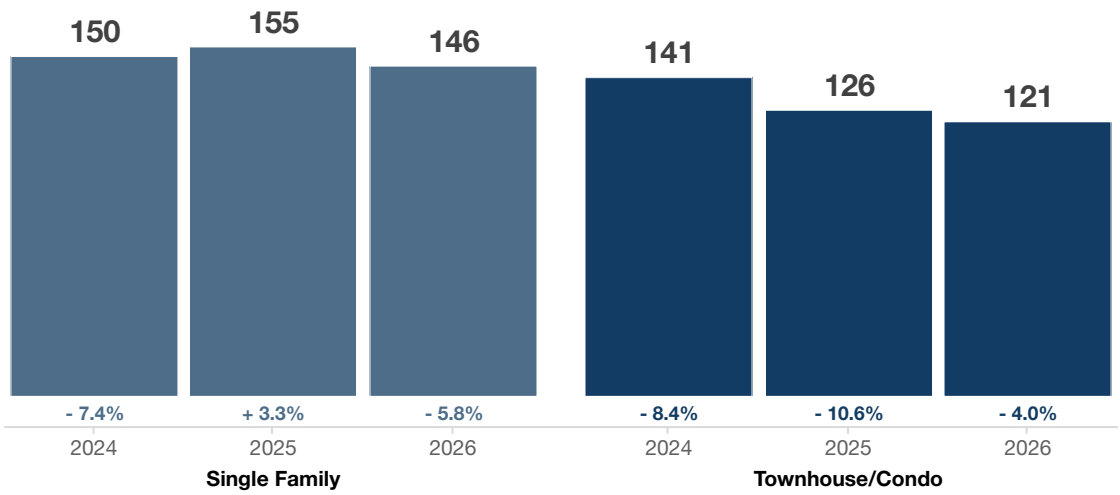
ShowingTime Housing Value Index

The value index employs a multi-variate, linear regression methodology to determine specific weights that adjust for both seasonality and segment bias to arrive at a real, constant-quality view of home values. The index is set to the median sales price in January 2008.

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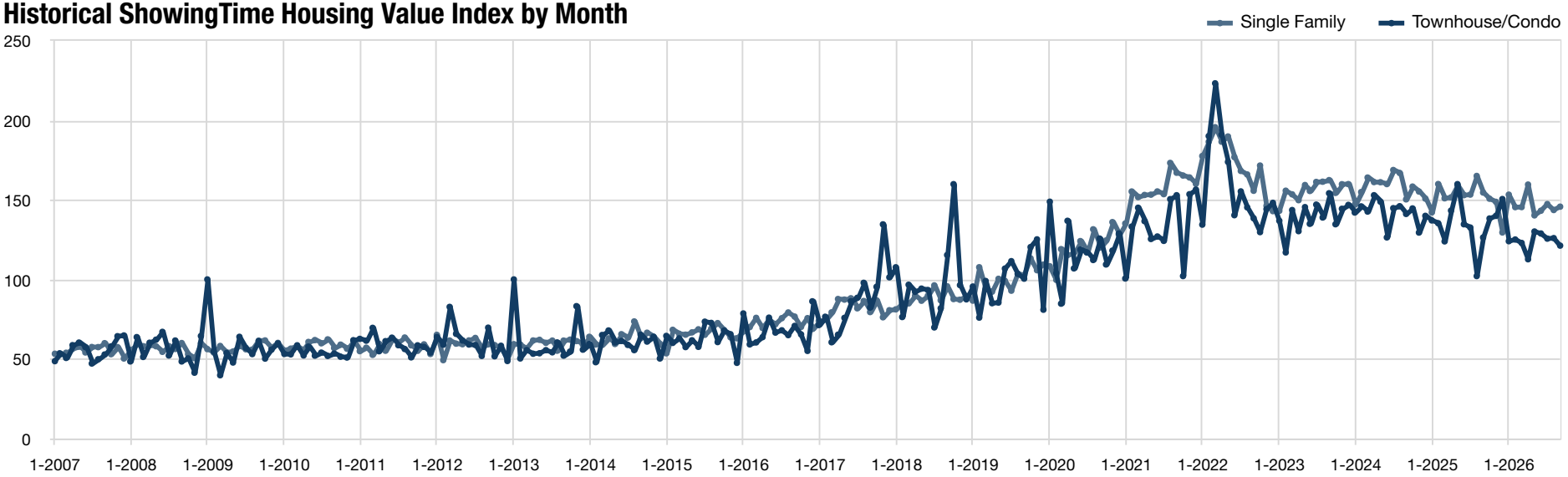
September



Housing Value Index	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	151	- 4.4%	138	- 4.8%
Nov-2025	149	- 3.9%	140	+ 8.5%
Dec-2025	130	- 13.9%	151	+ 7.9%
Jan-2026	153	+ 7.7%	124	- 9.5%
Feb-2026	145	- 9.4%	125	- 7.4%
Mar-2026	145	- 4.0%	123	- 0.8%
Apr-2026	160	+ 5.3%	113	- 21.0%
May-2026	140	- 11.9%	130	- 18.8%
Jun-2026	143	- 6.5%	129	- 4.4%
Jul-2026	147	- 3.9%	126	- 5.3%
Aug-2026	144	- 12.7%	126	+ 23.5%
Sep-2026	**146**	**- 5.8%**	**121**	**- 4.0%**
12-Month Avg*	—	—	—	—

* Housing Value Index for all properties from October 2025 through September 2026. This is not the average of the individual figures above.

Historical ShowingTime Housing Value Index by Month

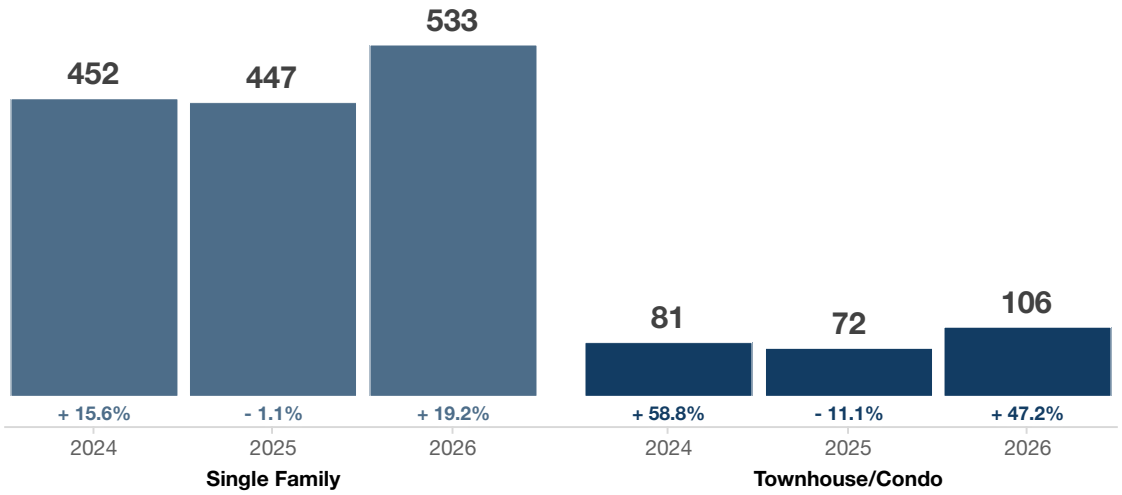


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

Norfolk County

September



Homes for Sale	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	424	+ 5.0%	79	+ 2.6%
Nov-2025	380	+ 3.5%	79	+ 9.7%
Dec-2025	279	+ 3.7%	56	- 9.7%
Jan-2026	303	+ 13.5%	61	+ 1.7%
Feb-2026	305	+ 14.2%	65	0.0%
Mar-2026	352	+ 0.6%	75	+ 10.3%
Apr-2026	429	+ 12.6%	85	+ 26.9%
May-2026	482	+ 10.3%	86	+ 19.4%
Jun-2026	514	+ 14.2%	85	+ 14.9%
Jul-2026	524	+ 14.2%	89	+ 29.0%
Aug-2026	523	+ 18.6%	97	+ 38.6%
Sep-2026	**533**	**+ 19.2%**	**106**	**+ 47.2%**
12-Month Avg	421	+ 11.4%	80	+ 15.9%

Historical Inventory of Homes for Sale by Month



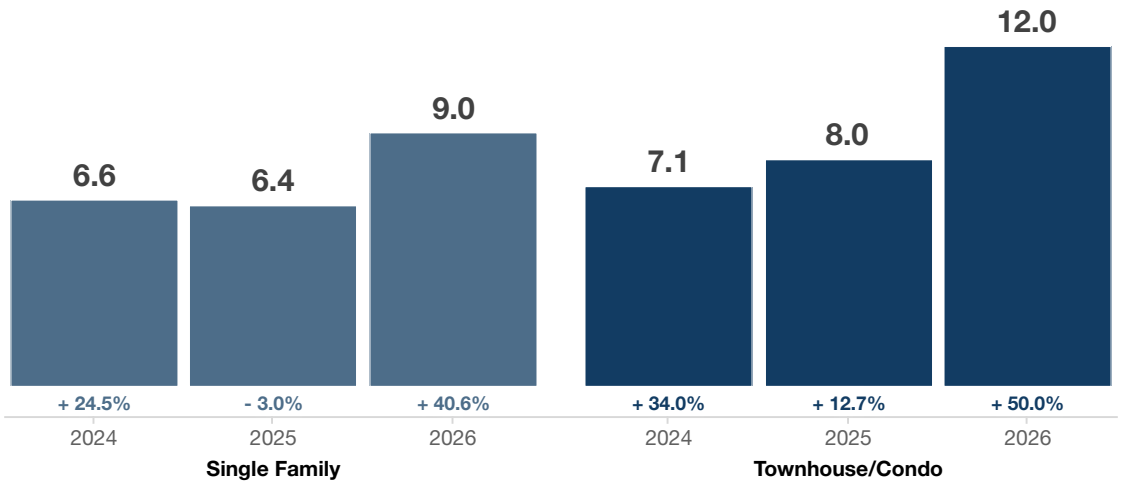
Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly closed sales from the last 12 months.

Cornerstone Association of REALTORS®

Norfolk County

September



Months Supply	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Oct-2025	6.2	+ 8.8%	8.9	+ 32.8%
Nov-2025	5.7	+ 11.8%	8.6	+ 38.7%
Dec-2025	4.3	+ 19.4%	6.1	+ 10.9%
Jan-2026	4.8	+ 33.3%	6.8	+ 28.3%
Feb-2026	4.9	+ 36.1%	7.0	+ 16.7%
Mar-2026	5.5	+ 12.2%	8.3	+ 27.7%
Apr-2026	6.8	+ 21.4%	9.5	+ 39.7%
May-2026	7.9	+ 25.4%	9.3	+ 19.2%
Jun-2026	8.3	+ 27.7%	9.3	+ 24.0%
Jul-2026	8.5	+ 26.9%	10.3	+ 45.1%
Aug-2026	8.5	+ 32.8%	11.0	+ 44.7%
Sep-2026	**9.0**	**+ 40.6%**	**12.0**	**+ 50.0%**
12-Month Avg*	6.7	+ 24.8%	8.9	+ 32.3%

* Months Supply for all properties from October 2025 through September 2026. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month

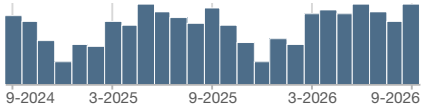
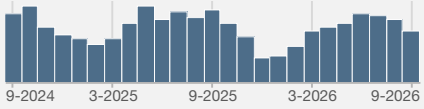
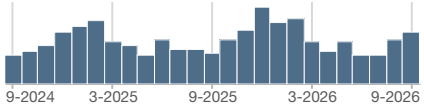
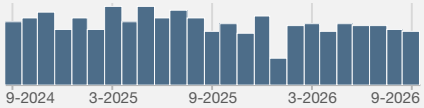
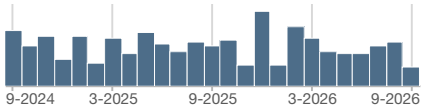
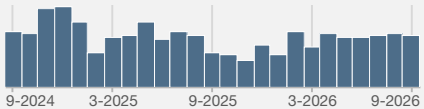
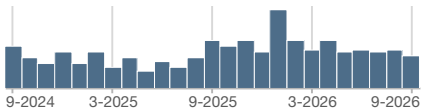
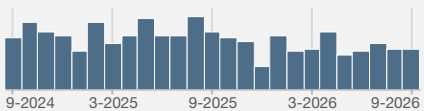
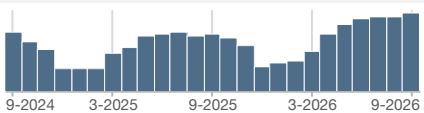
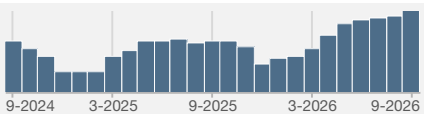


All Residential Properties Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

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Key Metrics	Historical Sparkbars	9-2025	9-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		254	**268**	+ 5.5%	1,878	**1,996**	+ 6.3%
Sales		97	**70**	- 27.8%	712	**646**	- 9.3%
Days on Market Until Sale		47	**67**	+ 42.6%	55	**57**	+ 3.6%
Median Sales Price		$569,500	**$569,000**	- 0.1%	$600,000	**$575,000**	- 4.2%
Average Sales Price		$640,202	**$592,545**	- 7.4%	$641,723	**$632,065**	- 1.5%
Percent of List Price Received		96.0%	**96.8%**	+ 0.8%	96.8%	**96.8%**	0.0%
Housing Affordability Index		76	**71**	- 6.6%	72	**70**	- 2.8%
Housing Value Index		152	**142**	- 6.6%	—	**—**	—
Inventory of Homes for Sale		519	**639**	+ 23.1%	—	**—**	—
Months Supply of Inventory		6.6	**9.4**	+ 42.4%	—	**—**	—